

# Backup Q4 2006. Deutsche Telekom.

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## At a Glance I.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
<b>Total revenue</b>									
Broadband/Fixed Network	6.542	6.156	6.146	6.196	<b>6.187</b>	-5,4%	26.035	<b>24.685</b>	-5,2%
Mobile Communications	7.861	7.575	7.856	8.169	<b>8.440</b>	7,4%	29.452	<b>32.040</b>	8,8%
Business Customers	3.382	3.011	3.146	3.125	<b>3.339</b>	-1,3%	12.850	<b>12.621</b>	-1,8%
GHS	902	871	894	942	<b>967</b>	7,2%	3.505	<b>3.674</b>	4,8%
Reconciliation	-3.170	-2.771	-2.912	-2.952	<b>-3.038</b>	4,2%	-12.238	<b>-11.673</b>	4,6%
<b>Net revenue</b>									
Broadband/Fixed Network	5.453	5.207	5.085	5.196	<b>5.147</b>	-5,6%	21.731	<b>20.635</b>	-5,0%
Mobile Communications	7.629	7.405	7.677	7.979	<b>8.247</b>	8,1%	28.531	<b>31.308</b>	9,7%
Business Customers	2.351	2.152	2.287	2.219	<b>2.403</b>	2,2%	9.058	<b>9.061</b>	0,0%
GHS	84	78	81	86	<b>98</b>	16,7%	284	<b>343</b>	20,8%
<b>Group</b>	<b>15.517</b>	<b>14.842</b>	<b>15.130</b>	<b>15.480</b>	<b>15.895</b>	<b>2,4%</b>	<b>59.604</b>	<b>61.347</b>	<b>2,9%</b>
<b>EBITDA excluding special factors</b>									
Broadband/Fixed Network	2.549	2.277	2.239	2.237	<b>1.999</b>	-21,6%	9.859	<b>8.752</b>	-11,2%
Mobile Communications	2.488	2.280	2.363	2.682	<b>2.577</b>	3,6%	9.772	<b>9.902</b>	1,3%
Business Customers	325	341	326	311	<b>252</b>	-22,5%	1.586	<b>1.230</b>	-22,4%
GHS	-102	87	-82	-126	<b>-282</b>	-176,5%	-335	<b>-403</b>	-20,3%
Reconciliation	-61	-15	-29	-5	<b>2</b>	n.a.	-153	<b>-47</b>	69,3%
<b>Group</b>	<b>5.199</b>	<b>4.970</b>	<b>4.817</b>	<b>5.099</b>	<b>4.548</b>	<b>-12,5%</b>	<b>20.729</b>	<b>19.434</b>	<b>-6,2%</b>



## At a Glance II.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
<b>EBITDA margin excluding special factors</b>									
Broadband/Fixed Network	39,0%	37,0%	36,4%	36,1%	<b>32,3%</b>	-6,7%p	37,9%	<b>35,5%</b>	-2,4%p
Mobile Communications	31,6%	30,1%	30,1%	32,8%	<b>30,5%</b>	-1,1%p	33,2%	<b>30,9%</b>	-2,3%p
Business Customers	9,6%	11,3%	10,4%	10,0%	<b>7,5%</b>	-2,1%p	12,3%	<b>9,7%</b>	-2,6%p
GHS	-11,3%	10,0%	-9,2%	-13,4%	<b>-29,2%</b>	-17,9%p	-9,6%	<b>-11,0%</b>	-1,4%p
<b>Group</b>	<b>33,5%</b>	<b>33,5%</b>	<b>31,8%</b>	<b>32,9%</b>	<b>28,6%</b>	<b>-4,9%p</b>	<b>34,8%</b>	<b>31,7%</b>	<b>-3,1%p</b>
<b>Cash capex</b>									
Broadband/Fixed Network	945	689	787	809	<b>999</b>	5,7%	2.481	<b>3.284</b>	32,4%
Mobile Communications	1.264	1.092	840	840	<b>4.475</b>	254,0%	5.603	<b>7.247</b>	29,3%
Business Customers	313	153	196	180	<b>243</b>	-22,4%	775	<b>772</b>	-0,4%
GHS	159	114	103	147	<b>119</b>	-25,2%	456	<b>483</b>	5,9%
<b>Group</b>	<b>2.668</b>	<b>2.044</b>	<b>1.925</b>	<b>1.950</b>	<b>5.887</b>	<b>120,7%</b>	<b>9.269</b>	<b>11.806</b>	<b>27,4%</b>
<b>Net profit (loss)</b>									
incl. special factors	991	1.090	1.018	1.955	<b>-898</b>	n.a.	5.589	<b>3.165</b>	-43,4%
excl. special factors	1.024	974	1.062	990	<b>824</b>	-19,5%	4.668	<b>3.850</b>	-17,5%
<b>Free cash flow</b>									
before dividends	2.248	752	967	1.603	<b>-933</b>	n.a.	5.729	<b>2.389</b>	<b>-58,3%</b>
<b>Net debt</b>	<b>38.639</b>	<b>37.789</b>	<b>38.819</b>	<b>38.269</b>	<b>39.555</b>	<b>2,4%</b>	<b>38.639</b>	<b>39.555</b>	<b>2,4%</b>



## Excellent market position.

millions <sup>1</sup>	31/12/05	31/03/05	30/06/06	30/09/06	31/12/06	Delta q.o.q.		Delta y.o.y.	
						abs.	%	abs.	%
<b>Broadband lines (total)<sup>2</sup></b>	<b>8,6</b>	<b>9,4</b>	<b>10,0</b>	<b>10,6</b>	<b>11,7</b>	<b>1,1</b>	<b>10,4%</b>	<b>3,1</b>	<b>36,0%</b>
of which domestic	7,9	8,6	9,0	9,4	10,3	0,9	9,6%	2,4	30,4%
of which: resale <sup>3</sup>	1,6	2,2	2,5	2,9	3,2	0,3	10,3%	1,6	100,0%
of which international	0,6	0,8	1,0	1,2	1,4	0,2	16,7%	0,8	118,4%
<b>Narrowband lines (total)</b>	<b>41,2</b>	<b>40,6</b>	<b>40,1</b>	<b>39,5</b>	<b>39,0</b>	<b>-0,5</b>	<b>-1,3%</b>	<b>-2,2</b>	<b>-5,3%</b>
of which domestic <sup>4</sup>	35,2	34,7	34,2	33,7	33,2	-0,5	-1,5%	-2,0	-5,7%
of which international (CEE only) <sup>5</sup>	6,0	5,9	5,8	5,8	5,8	0,0	0,0%	-0,2	-3,3%
<b>Internet customers with a billing relationship (total)<sup>6</sup></b>	<b>15,2</b>	<b>15,5</b>	<b>15,6</b>	<b>15,9</b>	<b>16,6</b>	<b>0,7</b>	<b>4,4%</b>	<b>1,4</b>	<b>9,2%</b>
<b>Mobile communications majority shareholdings<sup>8,9</sup></b>	<b>97,8</b>	<b>99,2</b>	<b>101,1</b>	<b>103,5</b>	<b>106,4</b>	<b>2,9</b>	<b>2,8%</b>	<b>8,6</b>	<b>8,8%</b>
T-Mobile Deutschland	29,5	30,2	30,4	30,7	31,4	0,7	2,4%	1,9	6,4%
T-Mobile USA	21,7	22,7	23,3	24,1	25,0	0,9	3,7%	3,4	15,4%
T-Mobile UK <sup>7</sup>	17,2	16,4	16,7	16,7	16,9	0,2	1,5%	-0,3	-1,5%
PTC <sup>6</sup>	10,2	10,5	10,9	11,9	12,2	0,3	2,7%	2,0	19,9%
T-Mobile Austria <sup>9</sup>	3,1	3,1	3,1	3,2	3,2	0,0	0,7%	0,1	2,0%
T-Mobile CZ	4,6	4,6	4,7	4,8	5,0	0,2	4,7%	0,4	9,0%
T-Mobile NL	2,3	2,3	2,4	2,5	2,6	0,1	3,5%	0,2	10,1%
CEE <sup>10</sup>	9,2	9,3	9,5	9,7	10,1	0,4	4,0%	0,9	9,4%

<sup>1</sup> Figures rounded to the nearest million. The total is calculated on the basis of precise numbers. BBN percentages calculated on the basis of figures shown, Mobile percentages calculated on the basis of precise numbers.

<sup>2</sup> Lines in operation including domestic, CEE and Western Europe. Details see Broadband/Fixed Net section.

<sup>3</sup> Definition of resale: sale of broadband lines based on DSL technology to alternative providers outside DT.

<sup>4</sup> Telephone lines excluding internal use and public telecommunication, including wholesale services.

<sup>5</sup> Including Magyar Telecom (incl. Maktel and Montenegro), Slovak Telecom and T-Hrvatski Telecom.

<sup>6</sup> Total calculated on the basis of customers (broadband and narrowband rates) with a billing relationship and PAYG < 30 days.

<sup>7</sup> Including Virgin Mobile

<sup>8</sup> Historical numbers adjusted for newly consolidated company: Customers of PTC (fully consolidated since Q4/06 are included in all periods. Growth numbers are therefore on an organic basis).

<sup>9</sup> Historical numbers adjusted for newly consolidated company: Customers of tele.ring (Austria; fully consolidated within T-Mobile Austria since Q2/06 are included in all periods. Growth numbers are therefore on an organic basis.

<sup>10</sup> Incl. T-Mobile Hungary, T-Mobile Hrvatska (Croatia), T-Mobile SK (Slovakia), T-Mobile Macedonia and Montenegro.



# DT Group.

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## DT consolidated income statement.

### Adjusted for special factors.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
<b>Net revenue</b>	15.517	14.842	15.130	15.480	15.895	2,4%	59.604	61.347	2,9%
Cost of sales	-8.460	-7.762	-8.024	-8.232	-9.337	-10,4%	-31.327	-33.355	-6,5%
<b>Gross profit</b>	<b>7.057</b>	<b>7.080</b>	<b>7.106</b>	<b>7.248</b>	<b>6.558</b>	<b>-7,1%</b>	<b>28.277</b>	<b>27.992</b>	<b>-1,0%</b>
Selling expenses	-3.979	-3.766	-4.003	-3.808	-4.043	-1,6%	-14.407	-15.620	-8,4%
General and administrative costs	-914	-1.070	-1.085	-1.037	-1.231	-34,7%	-3.948	-4.423	-12,0%
Other operating income	792	350	256	256	375	-52,7%	1.584	1.237	-21,9%
Other operating expenses	-584	-184	-121	-312	-126	78,4%	-1.338	-743	44,5%
<b>Profit from operations = EBIT</b>	<b>2.372</b>	<b>2.410</b>	<b>2.153</b>	<b>2.347</b>	<b>1.533</b>	<b>-35,4%</b>	<b>10.168</b>	<b>8.443</b>	<b>-17,0%</b>
EBIT margin	15,3%	16,2%	14,2%	15,2%	9,6%	-5,6%p	17,1%	13,8%	-3,3%p
Profit (loss) from financial activities	-625	-746	-752	-701	-680	-8,8%	-2.462	-2.879	-16,9%
of which: finance costs	-556	-658	-602	-651	-629	-13,1%	-2.401	-2.540	-5,8%
<b>Profit before income taxes = EBT</b>	<b>1.747</b>	<b>1.664</b>	<b>1.401</b>	<b>1.646</b>	<b>853</b>	<b>-51,2%</b>	<b>7.706</b>	<b>5.564</b>	<b>-27,8%</b>
Income taxes	-639	-582	-231	-536	60	n.a.	-2.575	-1.289	49,9%
<b>Profit (loss) after income taxes</b>	<b>1.108</b>	<b>1.082</b>	<b>1.170</b>	<b>1.110</b>	<b>913</b>	<b>-17,6%</b>	<b>5.131</b>	<b>4.275</b>	<b>-16,7%</b>
Profit (loss) attributable to minority interests	84	108	108	120	89	6,0%	463	425	-8,2%
<b>Net profit (loss)</b>	<b>1.024</b>	<b>974</b>	<b>1.062</b>	<b>990</b>	<b>824</b>	<b>-19,5%</b>	<b>4.668</b>	<b>3.850</b>	<b>-17,5%</b>
Depreciation, amortization and impairment losses	-2.827	-2.560	-2.664	-2.752	-3.015	-6,7%	-10.561	-10.991	-4,1%
<b>EBITDA</b>	<b>5.199</b>	<b>4.970</b>	<b>4.817</b>	<b>5.099</b>	<b>4.548</b>	<b>-12,5%</b>	<b>20.729</b>	<b>19.434</b>	<b>-6,2%</b>
EBITDA margin	33,5%	33,5%	31,8%	32,9%	28,6%	-4,9%p	34,8%	31,7%	-3,1%p



## DT Group.

### EBITDA reconciliation.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06
<b>Net revenue</b>	15.517	14.842	15.130	15.480	15.895
<b>Net profit (loss)</b>	<b>991</b>	<b>1.090</b>	<b>1.018</b>	<b>1.955</b>	<b>-898</b>
+ Profit (loss) attributable to minority interests	53	108	108	120	73
= Profit (loss) after income taxes	1.044	1.198	1.126	2.075	-825
- Income taxes	1.696	-570	-207	787	960
= Profit (loss) before income taxes = EBT	-652	1.768	1.333	1.288	-1.785
- Profit (loss) from financial activities	-625	-550	-752	-701	-680
= <b>Profit from operations = EBIT</b>	<b>-27</b>	<b>2.318</b>	<b>2.085</b>	<b>1.989</b>	<b>-1.105</b>
- Depreciation, amortization and impairment losses	-4.763	-2.570	-2.664	-2.752	-3.048
= <b>EBITDA</b>	<b>4.736</b>	<b>4.888</b>	<b>4.749</b>	<b>4.741</b>	<b>1.943</b>
EBITDA margin [EBITDA/net revenue]	30,5%	32,9%	31,4%	30,6%	12,2%
- Special factors affecting EBITDA	-463	-82	-68	-358	-2.605
= <b>Adj. EBITDA</b>	<b>5.199</b>	<b>4.970</b>	<b>4.817</b>	<b>5.099</b>	<b>4.548</b>
Adj. EBITDA margin [adj. EBITDA/net revenue]	33,5%	33,5%	31,8%	32,9%	28,6%



## DT consolidated income statement. Unadjusted.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
<b>Net revenue</b>	15.517	14.842	15.130	15.480	15.895	2,4%	59.604	61.347	2,9%
Cost of sales	-8.952	-7.821	-8.057	-8.371	-10.506	-17,4%	-31.862	-34.755	-9,1%
<b>Gross profit</b>	<b>6.565</b>	<b>7.021</b>	<b>7.073</b>	<b>7.109</b>	<b>5.389</b>	<b>-17,9%</b>	<b>27.742</b>	<b>26.592</b>	<b>-4,1%</b>
Selling expenses	-4.224	-3.774	-4.014	-3.877	-4.745	-12,3%	-14.683	-16.410	-11,8%
General and administrative costs	-1.115	-1.077	-1.101	-1.169	-1.917	-71,9%	-4.210	-5.264	-25,0%
Other operating income	1.575	350	256	256	395	-74,9%	2.408	1.257	-47,8%
Other operating expenses	-2.828	-202	-129	-330	-227	92,0%	-3.635	-888	75,6%
<b>Profit from operations = EBIT</b>	<b>-27</b>	<b>2.318</b>	<b>2.085</b>	<b>1.989</b>	<b>-1.105</b>	<b>n.a.</b>	<b>7.622</b>	<b>5.287</b>	<b>-30,6%</b>
EBIT margin	-0,2%	15,6%	13,8%	12,8%	-7,0%	-6,8%p	12,8%	8,6%	-4,2%p
Profit (loss) from financial activities	-625	-550	-752	-701	-680	-8,8%	-1.403	-2.683	-91,2%
of which: finance costs	-556	-658	-602	-651	-629	-13,1%	-2.401	-2.540	-5,8%
<b>Profit before income taxes = EBT</b>	<b>-652</b>	<b>1.768</b>	<b>1.333</b>	<b>1.288</b>	<b>-1.785</b>	<b>-173,8%</b>	<b>6.219</b>	<b>2.604</b>	<b>-58,1%</b>
Income taxes	1.696	-570	-207	787	960	-43,4%	-198	970	n.a.
<b>Profit (loss) after income taxes</b>	<b>1.044</b>	<b>1.198</b>	<b>1.126</b>	<b>2.075</b>	<b>-825</b>	<b>n.a.</b>	<b>6.021</b>	<b>3.574</b>	<b>-40,6%</b>
Profit (loss) attributable to minority interests	53	108	108	120	73	37,7%	432	409	-5,3%
<b>Net profit (loss)</b>	<b>991</b>	<b>1.090</b>	<b>1.018</b>	<b>1.955</b>	<b>-898</b>	<b>n.a.</b>	<b>5.589</b>	<b>3.165</b>	<b>-43,4%</b>
Depreciation, amortization and impairment losses	-4.763	-2.570	-2.664	-2.752	-3.048	36,0%	-12.497	-11.034	11,7%
<b>EBITDA</b>	<b>4.736</b>	<b>4.888</b>	<b>4.749</b>	<b>4.741</b>	<b>1.943</b>	<b>-59,0%</b>	<b>20.119</b>	<b>16.321</b>	<b>-18,9%</b>
EBITDA margin	30,5%	32,9%	31,4%	30,6%	12,2%	-18,3%p	33,8%	26,6%	-7,2%p



## DT Group. Special factors in the consolidated income statement.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/05	FY/06
<b>Net revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Cost of sales	-492	-59	-33	-139	-1.169	-535	-1.400
<b>Gross profit</b>	<b>-492</b>	<b>-59</b>	<b>-33</b>	<b>-139</b>	<b>-1.169</b>	<b>-535</b>	<b>-1.400</b>
Selling expenses	-245	-8	-11	-69	-702	-276	-790
General and administrative costs	-201	-7	-16	-132	-686	-262	-841
Other operating income	783	0	0	0	20	824	20
Other operating expenses	-2.244	-18	-8	-18	-101	-2.297	-145
<b>Profit from operations = EBIT</b>	<b>-2.399</b>	<b>-92</b>	<b>-68</b>	<b>-358</b>	<b>-2.638</b>	<b>-2.546</b>	<b>-3.156</b>
Profit (loss) from financial activities	0	196	0	0	0	1.059	196
of which: finance costs	0	0	0	0	0	0	0
<b>Profit (loss) before income taxes = EBT</b>	<b>-2.399</b>	<b>104</b>	<b>-68</b>	<b>-358</b>	<b>-2.638</b>	<b>-1.487</b>	<b>-2.960</b>
Income taxes	2.335	12	24	1.323	900	2.377	2.259
<b>Profit (loss) after income taxes</b>	<b>-64</b>	<b>116</b>	<b>-44</b>	<b>965</b>	<b>-1.738</b>	<b>890</b>	<b>-701</b>
Profit (loss) attributable to minority interests	-31	0	0	0	-16	-31	-16
<b>Net profit (loss)</b>	<b>-33</b>	<b>116</b>	<b>-44</b>	<b>965</b>	<b>-1.722</b>	<b>921</b>	<b>-685</b>
Depreciation, amortization and impairment losses	-1.936	-10	0	0	-33	-1.936	-43
<b>EBITDA</b>	<b>-463</b>	<b>-82</b>	<b>-68</b>	<b>-358</b>	<b>-2.605</b>	<b>-610</b>	<b>-3.113</b>



## DT Group. Details on special factors I.

millions of €	Q4/05	FY/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/06
<b>Effect on operating expenses</b>	<b>-3.182</b>	<b>-3.370</b>	<b>-92</b>	<b>-68</b>	<b>-358</b>	<b>-2.658</b>	<b>-3.176</b>
of which: higher depreciation / amortization at BBFN	-8	-8					
of which: impairment losses on goodwill at T-Mobile UK	-1.917	-1.917					
of which: impairment losses on goodwill at Slovak Telekom			-10				-10
of which: expensing of SAC at T-Online from previous periods			-40		0		-40
of which: impairment loss results from the fair value measurement of FCC license NY at T-Mobile US (held-for-sale)						-33	-33
of which: additional expenses for restructuring, staff reduction charges and others	-1.098	-1.197	-38	-53	-345	-503	-916
of which: expenses for partial retirement (termination benefit)	-23	-104		-6	-8	-313	-350
of which: expenses for early retirement (civil servants)						-1.800	-1.800
of which: losses attributable to sale of DSS and TRO	-4	-12	-4	-1		-1	-6
of which: expenses due to the merger of T-Online	-15	-15		-1			-1
of which: allocation of provisions for special payment agreement	-27	-27					
of which: expenses for charity foundation	-50	-50					
of which: settlement payment	-40	-40					
of which: special payments at Magyar Telekom			0	-7	-5	-8	-20
<b>Effect on other operating income</b>	<b>783</b>	<b>824</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>20</b>	<b>20</b>
of which: profit from sale of Viajar / share of Sireo						20	20
of which: D&O insurance USA		41					
of which: gain from the reversal of provisions due to the restructuring of the Civil Service Health Insurance Fund (Postbeamtenkrankenkasse)	783	783					
<b>Effect on profit from operations = EBIT</b>	<b>-2.399</b>	<b>-2.546</b>	<b>-92</b>	<b>-68</b>	<b>-358</b>	<b>-2.638</b>	<b>-3.156</b>
<b>Effect on EBITDA</b>	<b>-463</b>	<b>-610</b>	<b>-82</b>	<b>-68</b>	<b>-358</b>	<b>-2.605</b>	<b>-3.113</b>



## DT Group. Details on special factors II.

millions of €	Q4/05	FY/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/06
<b>Effect on profit (loss) from financial activities</b>	<b>0</b>	<b>1.059</b>	<b>196</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>196</b>
of which: sale of EUTELSAT, MTS, SES, Intelsat, comdirect		1.059					
of which: sale of Celcom			196				
<b>Effect on profit (loss) before income taxes</b>	<b>-2.399</b>	<b>-1.487</b>	<b>104</b>	<b>-68</b>	<b>-358</b>	<b>-2.638</b>	<b>-2.960</b>
<b>Effect on taxes</b>	<b>2.335</b>	<b>2.377</b>	<b>12</b>	<b>24</b>	<b>1.323</b>	<b>900</b>	<b>2.259</b>
of which: sale of MTS, provisions, allowances and others		-9					0
of which: sale of Celcom			-18		0	0	-18
of which: expensing of SAC at T-Online from previous quarters			15	0	-4		11
of which: effect of additional expenses for restructuring, staff reduction charges, partial retirement arrangements (termination benefit) and others	420	487	15	23	136	288	463
of which: effect of expenses due to the merger of T-Online	6	6					
of which: effect of allocation of provisions for special payment agreement	11	11					
of which: effect of expense for charity foundation	20	20					
of which: effect of settlement payment	16	16					
of which: effect of gain from the reversal of expenses due to the restructuring of the Civil Service Health Insurance Fund	-305	-305					
of which: effect of expenses for early retirement (civil servants)						702	702
of which: gain from reduction in allowance on deferred tax assets arising from net operating loss carry forwards at T-Mobile USA	2.167	2.167					
of which: effect D&O insurance USA		-16					
of which: effect of special payments at Magyar Telekom				1	2	2	4
of which: reduction of valuation allowance for active deferred taxes T-Mobile USA					1.317	17	1.334
of which: effect of impairment loss results from the fair value measurement of FCC license NY at T-Mobile USA (held-for-sale)						13	13
of which: Tax Base Adjustment T-Mobile USA						-74	-74
of which: adjustment of active deferred taxes arising from loss carry forward at T-Mobile Austria, T-Online Spain and T-Online France					-128	-72	-200
of which: Others						24	24
<b>Effect on profit (loss) attributable to minority interests: expenses for restructuring at T-Com CEE</b>	<b>-31</b>	<b>-31</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-16</b>	<b>-16</b>
<b>Effect on net profit (loss)</b>	<b>-33</b>	<b>921</b>	<b>116</b>	<b>-44</b>	<b>965</b>	<b>-1.722</b>	<b>-685</b>



Change in Scope on Consolidation in the current year.

millions of €	Reported figures		MINUS				PLUS					Total effect	Pro forma FY2006	% Pro forma FY2006, reported FY2005
	FY/05	FY/06	Acquisition effects <sup>1</sup>			Deconsolidation effects <sup>5</sup>								
			Total	Mobile Comm. <sup>2</sup>	BB/FN <sup>3</sup>	Bus. Cust. <sup>4</sup>	Total	Mobile Comm.	BB/FN	Bus. Cust. <sup>6</sup>	GHS <sup>7</sup>			
<b>Net revenue</b>	59.604	61.347	1.233	670	58	505	46	0	0	51	-5	-1.187	60.160	0,9%
<b>Profit from operations = EBIT</b>	7.622	5.287	-165	-172	7	0	25	0	0	-1	26	190	5.477	-28,1%
Profit (loss) from financial activities	-1.403	-2.683	-19	-13	0	-6	-7	0	0	0	-7	12	-2.671	-90,4%
of which: finance costs	-2.401	-2.540	-2	4	0	-6	0	0	0	0	0	2	-2.538	-5,7%
<b>Profit (loss) before income taxes</b>	6.219	2.604	-184	-185	7	-6	18	0	0	-1	19	202	2.806	-54,9%
Income taxes	-198	970	-53	-47	1	-7	-10	0	0	0	-10	43	1.013	n.a.
<b>Profit (loss) after income taxes</b>	6.021	3.574	-237	-232	8	-13	8	0	0	-1	9	245	3.819	-36,6%
Profit (loss) attributable to minority interests	432	409	-2	-2	0	0	-7	0	0	0	-7	-5	404	-6,5%
<b>Net profit (loss)</b>	5.589	3.165	-235	-230	8	-13	15	0	0	-1	16	250	3.415	-38,9%
EBITDA	20.119	16.321	277	212	11	54	26	0	0	0	26	-251	16.070	-20,1%
Special factors	-610	-3.113	0	0	0	0	0	0	0	0	0	0	-3.113	-410,3%
EBITDA excluding special factors	20.729	19.434	277	212	11	54	26	0	0	0	26	-251	19.183	-7,5%

1 Effect of acquired businesses on numbers for Q1-Q4/2006

2 Monet [Q2/2005; 31st March 05], Pro-M [Q4/2005; Nov 11, 2005], tele.ring [Q2/2006; May 1, 2006], PTC [Q4/2006; 1st November 06]

3 OrbiTel [Q1/2006; Feb 2, 2006], Telekom Montenegro [Q2/2005; 31st March 05], KFKI [Q3/2006; Sep 15 2006], ISKON [Q2/2006; Juni 1 2006], Dataplex [Q2/2006; April 5, 2006]

4 Alldata [Q3/2005; July 1 2005], T-Systems India [Q1/2006; Jan 1, 2006], gedas [Q2/2006; April 1, 2006]

5 Effect of disposed businesses on numbers for Q1-Q4/2006

6 T-Systems DSS GmbH & Co KG [Q2/2005; Apr. 30 2005], Infonet [Q4/2005; Oct. 31, 2005]

7 Sireo [Q2/2006; April 1, 2006]



Change in Scope on Consolidation in the fourth quarter.

millions of €	Reported figures		MINUS				PLUS					Total effect	Pro forma Q4 2006	% Pro Forma Q4/06 reported Q4/05
	Q4/05	Q4/06	Acquisition effects <sup>1</sup>			Deconsolidation effects <sup>5</sup>								
			Total	Mobile <sup>2</sup>	BB/FN <sup>3</sup>	Bus. Cust. <sup>4</sup>	Total	Mobile	BB/FN	Bus. Cust. <sup>6</sup>	GHS <sup>7</sup>			
<b>Net revenue</b>	15.517	15.895	656	442	25	189	3	0	0	4	-1	-653	15.242	-1,8%
<b>Profit (loss) from operations = EBIT</b>	-27	-1.105	-145	-155	2	8	18	0	0	0	18	163	-942	n.a.
Financial income/expense, net	-625	-680	-15	-14	0	-1	0	0	0	0	0	15	-665	-6,4%
of which interest expense	-556	-629	2	3	0	-1	0	0	0	0	0	-2	-631	-13,5%
<b>Income before taxes = EBT</b>	-652	-1.785	-160	-169	2	7	18	0	0	0	18	178	-1.607	-146,5%
Income taxes	1.696	960	-19	-6	0	-13	-6	0	0	0	-6	13	973	-42,6%
<b>Income/loss after taxes</b>	1.044	-825	-179	-175	2	-6	12	0	0	0	12	191	-634	n.a.
Income/losses applicable to minority shareholders	53	73	-3	-3	0	0	-5	0	0	0	-5	-2	71	34,0%
<b>Net income (loss)</b>	991	-898	-176	-172	2	-6	17	0	0	0	17	193	-705	n.a.
EBITDA	4.736	1.943	174	137	3	34	19	0	0	1	18	-155	1.788	-62,2%
Special factors	-463	-2.605	0	0	0	0	0	0	0	0	0	0	-2.605	-462,6%
EBITDA excluding special factors	5.199	4.548	0	0	0	0	0	0	0	0	0	0	4.393	-15,5%

1 Effect of acquired businesses on numbers for Q4/2006

2 Pro-M [Q4/2005; Nov 11, 2005], tele.ring [Q2/2006; May 1, 2006], PTC [Q4/2006; 1st November 06]

3 OrbiTel [Q1/2006; Feb 2, 2006], KFKI [Q3/2006; Sep 15 2006], ISKON [Q2/2006; Juni 1 2006], Dataplex [Q2/2006; April 5, 2006]

4 Alldata [Q3/2005; July 1 2005], T-Systems India [Q1/2006; Jan 1, 2006], gedas [Q2/2006; April 1, 2006]

5 Effect of disposed businesses on numbers for Q4/2006

6 Infonet [Q4/2005; Dec. 31, 2005]

7 Sireo [Q2/2006; April 1, 2006]



## Consolidated balance sheet.

### Assets<sup>1</sup>.

billions of €	31/12/05	31/03/06	30/06/06	30/09/06	31/12/06	% y.o.y.
<b>Current assets</b>	<b>16,7</b>	<b>21,0</b>	<b>18,7</b>	<b>15,7</b>	<b>16,0</b>	<b>-4,3%</b>
Cash and cash equivalents	5,0	8,3	5,7	1,9	2,8	-44,4%
Trade and other receivables	7,5	7,1	7,3	7,5	7,8	3,2%
Current recoverable income taxes	0,6	0,6	0,5	0,6	0,6	4,9%
Other financial assets	1,4	1,5	1,6	2,3	1,8	34,0%
Inventories	1,1	1,1	1,3	1,2	1,1	2,9%
Current and Noncurrent assets - held for sale	0,0	0,3	0,5	0,6	0,9	n.a.
Other assets	1,1	2,1	1,8	1,5	0,9	-16,2%
<b>Non-current assets</b>	<b>111,8</b>	<b>109,9</b>	<b>108,2</b>	<b>109,3</b>	<b>114,2</b>	<b>2,2%</b>
Intangible assets	52,7	52,0	52,0	52,1	58,0	10,1%
Property, plant and equipment	47,8	46,8	45,8	45,3	45,9	-4,1%
Investments accounted for using the equity method	1,8	1,9	1,9	1,9	0,2	-89,6%
Other financial assets	0,8	0,8	0,6	1,1	0,7	-15,7%
Deferred tax assets	8,1	7,9	7,3	8,3	9,0	10,0%
Other assets	0,6	0,6	0,6	0,6	0,5	-8,2%
<b>Total assets</b>	<b>128,5</b>	<b>130,9</b>	<b>126,8</b>	<b>125,0</b>	<b>130,2</b>	<b>1,3%</b>

<sup>1</sup> Figures rounded to the nearest billion. Values are calculated on the basis of precise numbers.



## Consolidated balance sheet.

### Shareholders' equity and liabilities<sup>1</sup>.

billions of €	31/12/05	31/03/06	30/06/06	30/09/06	31/12/06	% y.o.y.
<b>Liabilities</b>	<b>79,9</b>	<b>81,8</b>	<b>78,5</b>	<b>74,9</b>	<b>80,5</b>	<b>0,8%</b>
<b>Current liabilities</b>	<b>25,0</b>	<b>24,5</b>	<b>23,0</b>	<b>19,2</b>	<b>22,1</b>	<b>-11,5%</b>
Financial liabilities	10,4	10,6	10,5	6,6	7,7	-25,9%
Trade and other payables	6,9	5,7	5,9	5,8	7,2	3,7%
Income tax liabilities	1,4	1,6	0,9	0,6	0,5	-60,5%
Current and Noncurrent Liabilities - held for sale	0,0	0,0	0,0	0,0	0,0	n.a.
Provisions	3,6	3,5	2,5	2,4	3,1	-14,6%
Other liabilities	2,7	3,1	3,3	3,8	3,6	33,1%
<b>Non-current liabilities</b>	<b>54,9</b>	<b>57,3</b>	<b>55,4</b>	<b>55,7</b>	<b>58,4</b>	<b>6,4%</b>
Financial liabilities	36,3	38,8	37,2	37,6	38,8	6,7%
Provisions for pensions and other employee benefits	6,2	6,2	6,3	6,4	6,2	0,0%
Other provisions	2,0	2,0	1,9	1,8	3,2	55,9%
Deferred tax liabilities	8,3	8,3	8,1	8,1	8,1	-3,0%
Other liabilities	2,0	2,0	2,0	1,9	2,2	7,3%
<b>Shareholders' equity</b>	<b>48,6</b>	<b>49,2</b>	<b>48,4</b>	<b>50,1</b>	<b>49,7</b>	<b>2,2%</b>
Issued capital	10,7	10,7	11,3	11,2	11,2	3,9%
Capital reserves	49,6	49,6	52,0	51,5	51,5	3,9%
Retained earnings incl. carryforwards	-19,7	-14,2	-17,3	-17,3	-17,0	14,0%
Other comprehensive income	-1,1	-1,6	-2,6	-2,3	-2,3	-115,6%
Net profit (loss)	5,6	1,1	2,1	4,1	3,2	-43,4%
Subtotal	45,1	45,6	45,5	47,1	46,6	3,3%
Minority interests	3,5	3,6	2,8	3,0	3,1	-11,7%
<b>Total liabilities and shareholders' equity</b>	<b>128,5</b>	<b>130,9</b>	<b>126,8</b>	<b>125,0</b>	<b>130,2</b>	<b>1,3%</b>

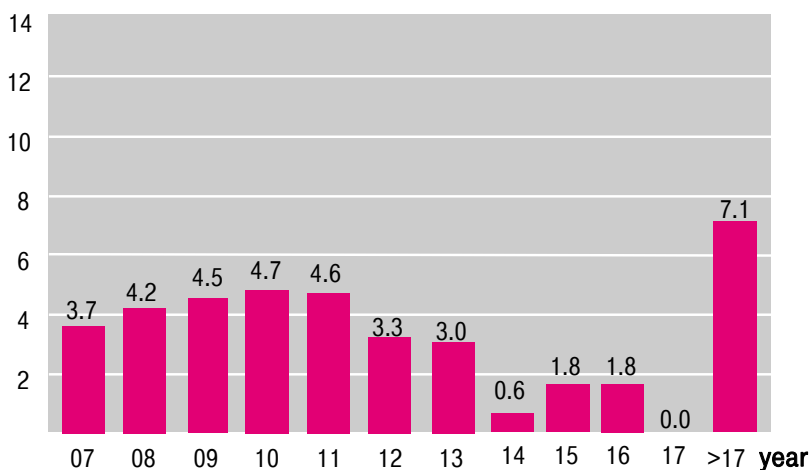
<sup>1</sup> Figures rounded to the nearest billion. The percentage values are calculated on the basis of precise numbers.





## Maturity profile.

**Bonds and Medium Term Notes (MTN)**  
maturities as of December 31, 2006 (€ billion)



For detailed information on  
Bonds, Medium Term Notes and the  
Mandatory Convertible Bond such as:

- Principal amount
  - Currency
  - Maturity date
  - Coupon
  - ISIN Code
  - Documentation
- check the **IR-website**  
under "Debt Market "

### Current Rating

**Moody's:** A3 with **stable** outlook (long term) and P-2 (short term)

**S&P:** A- with **negative** outlook (long term) and A-2 (short term)

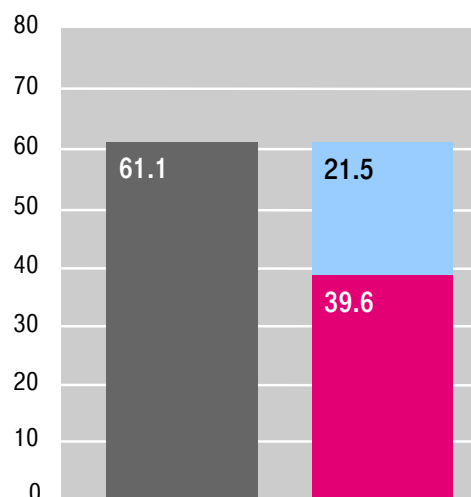
**Fitch:** A- with **stable** outlook (long term) and F1 (short term)

**R&I:** A with **stable** outlook (long term)



## Liquidity reserves as of December 31, 2006.

€ billion



Liquidity reserves (€ billion) 21.5

Unused bilateral credit lines 17.7

Assets 3.8

- Total line availability
- Liquidity reserves
- DT Group net debt



## Debt to net debt reconciliation.

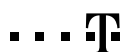
millions of €	31/12/05	31/03/06	30/06/06	30/09/06	31/12/06	% q.o.q.	% y.o.y.
Bonds	37.255	39.696	38.587	34.674	36.288	4,7%	-2,6%
Other financial liabilities	7.392	7.527	7.187	7.827	7.399	-5,5%	0,1%
<b>Gross debt</b>	<b>44.647</b>	<b>47.223</b>	<b>45.774</b>	<b>42.501</b>	<b>43.687</b>	<b>2,8%</b>	<b>-2,2%</b>
Cash and cash equivalents	4.975	8.343	5.667	1.916	2.765	44,3%	-44,4%
Available-for-sale/held-for-trading financial assets	148	123	105	135	122	-9,6%	-17,6%
Other financial assets	885	968	1.183	2.181	1.245	-42,9%	40,7%
<b>Net debt</b>	<b>38.639</b>	<b>37.789</b>	<b>38.819</b>	<b>38.269</b>	<b>39.555</b>	<b>3,4%</b>	<b>2,4%</b>



## Cash capex<sup>1</sup>.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Broadband/Fixed Network	945	689	787	809	999	5,7%	2.481	3.284	32,4%
Mobile Communications	1.264	1.092	840	840	4.475	254,0%	5.603	7.247	29,3%
Business Customers	313	153	196	180	243	-22,4%	775	772	-0,4%
GHS	159	114	103	147	119	-25,2%	456	483	5,9%
<b>Group</b>	<b>2.668</b>	<b>2.044</b>	<b>1.925</b>	<b>1.950</b>	<b>5.887</b>	<b>120,7%</b>	<b>9.269</b>	<b>11.806</b>	<b>27,4%</b>

<sup>1</sup> Amounts of payouts for property, plant and equipment and intangible assets excluding goodwill.



## Free cash flow.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Net profit (loss)	991	1.090	1.018	1.955	-898	n.a.	5.589	3.165	-43,4%
Profit (loss) attributable to minority interests	53	108	108	120	73	37,7%	432	409	-5,3%
<b>Profit (loss) after income taxes</b>	<b>1.044</b>	<b>1.198</b>	<b>1.126</b>	<b>2.075</b>	<b>-825</b>	<b>n.a.</b>	<b>6.021</b>	<b>3.574</b>	<b>-40,6%</b>
Depreciation, amortization and impairment losses	4.763	2.570	2.664	2.752	3.048	-36,0%	12.497	11.034	-11,7%
Income tax expense	-1.696	570	207	-787	-960	43,4%	198	-970	n.a.
Interest expense	556	658	602	651	629	13,1%	2.401	2.540	5,8%
(Gain) loss from the disposal of non-current assets	-28	-279	-3	-12	21	n.a.	-1.058	-273	74,2%
Results from associated companies	-30	-32	49	-6	-35	-16,7%	-152	-24	84,2%
Other non-cash transactions	-36	67	52	-41	18	n.a.	-111	96	n.a.
Change in assets carried as working capital	215	-806	-75	134	698	224,7%	-360	-49	86,4%
Change in provisions	-47	-198	-360	246	2.205	n.a.	-237	1.893	n.a.
Change in other liabilities carried as working capital	867	-237	-191	-162	944	8,9%	-130	354	n.a.
Income taxes received (paid)	-212	-212	-271	-538	-227	-7,1%	-1.200	-1.248	-4,0%
Dividends received	2	6	7	3	11	450,0%	60	27	-55,0%
<b>Cash generated from operations</b>	<b>5.398</b>	<b>3.305</b>	<b>3.807</b>	<b>4.315</b>	<b>5.527</b>	<b>2,4%</b>	<b>17.929</b>	<b>16.954</b>	<b>-5,4%</b>
Interest received (paid)	-482	-509	-915	-762	-573	-18,9%	-2.931	-2.759	5,9%
<b>Net cash from operating activities</b>	<b>4.916</b>	<b>2.796</b>	<b>2.892</b>	<b>3.553</b>	<b>4.954</b>	<b>0,8%</b>	<b>14.998</b>	<b>14.195</b>	<b>-5,4%</b>
Cash outflows for investments in intangible assets	-2.668	-2.044	-1.925	-1.950	-5.887	-120,7%	-9.269	-11.806	-27,4%
property, plant and equipment	-573	-228	-255	-322	-3.823	-567,2%	-1.868	-4.628	-147,8%
<b>Free cash flow [before dividend]</b>	<b>2.248</b>	<b>752</b>	<b>967</b>	<b>1.603</b>	<b>-933</b>	<b>n.a.</b>	<b>5.729</b>	<b>2.389</b>	<b>-58,3%</b>



## Personnel<sup>1</sup>.

End of period	31/12/05	31/03/06	30/06/06	30/09/06	31/12/06	Delta q.o.q.		Delta y.o.y.	
						abs.	%	abs.	%
BBFN	111.267	110.850	109.667	108.828	103.786	-5.042	-4,6%	-7.481	-6,7%
Germany	88.518	87.784	86.821	86.075	82.112	-3.963	-4,6%	-6.406	-7,2%
International	22.749	23.066	22.846	22.753	21.674	-1.079	-4,7%	-1.075	-4,7%
Mobile Communications	51.410	51.703	53.488	54.517	60.429	5.912	10,8%	9.019	17,5%
Business Customers	52.041	56.662	57.132	57.245	56.397	-848	-1,5%	4.356	8,4%
GHS	28.977	29.767	29.704	29.893	28.188	-1.705	-5,7%	-789	-2,7%
of which Vivento <sup>2</sup>	15.300	14.500	14.800	14.800	13.500	-1.200	-8,8%	-1.800	-11,8%
<b>DT Group</b>	<b>243.695</b>	<b>248.982</b>	<b>249.991</b>	<b>250.483</b>	<b>248.800</b>	<b>-1.683</b>	<b>-0,7%</b>	<b>5.105</b>	<b>2,1%</b>
of which: civil servants	45.954	44.164	42.918	42.493	40.380	-2.113	-5,0%	-5.574	-12,1%

Average	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/06	Delta q.o.q.	
							abs.	%
BBFN	112.208	110.202	110.028	109.114	106.480	108.956	-2.634	-2,4%
Germany	88.614	87.327	87.118	86.368	84.446	86.315	-1.922	-2,2%
International	23.594	22.875	22.910	22.746	22.034	22.641	-712	-3,1%
Mobile Communications	50.631	51.511	52.603	54.055	58.326	54.124	4.271	7,9%
Business Customers	52.037	51.738	57.010	57.207	56.794	55.687	-413	-0,7%
GHS	29.229	29.973	29.753	29.858	29.271	29.713	-587	-2,0%
of which Vivento <sup>2</sup>	15.600	14.800	14.800	14.800	14.300	14.700	-500	-3,4%
<b>DT Group</b>	<b>244.105</b>	<b>243.424</b>	<b>249.394</b>	<b>250.234</b>	<b>250.871</b>	<b>248.480</b>	<b>637</b>	<b>0,3%</b>
of which: civil servants	46.072	44.221	43.345	42.622	41.690	42.969	-932	-2,2%

<sup>1</sup> Full-time employees: number of employees without trainees and students.  
<sup>2</sup> Figures rounded; including permanent staff.



# Exchange rates.

## Average.

€	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/05	FY/06
1 U.S dollar (USD)	0,84151	0,83156	0,79448	0,78459	0,77589	0,80325	0,79625
1 British pound (GBP)	1,47041	1,45693	1,45390	1,47096	1,48544	1,46209	1,46671
100 Czechs korunas (CZK)	3,41457	3,49694	3,52350	3,52917	3,56567	3,35741	3,52842
100 Croatian kunas (HRK)	13,54680	13,61830	13,74030	13,67990	13,57720	13,51280	13,65320
1,000 Hungarian forints (HUF)	3,96985	3,92782	3,74884	3,63099	3,84128	4,03201	3,78398
100 Slovak korunas (SKK)	2,59942	2,66933	2,65355	2,64262	2,78283	2,59153	2,68559

1,188

# Exchange rates.

## End of period.

€	31/12/05	31/03/06	30/06/06	30/09/06	31/12/06
1 U.S dollar (USD)	0,84496	0,82663	0,78655	0,78961	0,75851
1 British pound (GBP)	1,45541	1,43543	1,44325	1,47550	1,48966
100 Czechs korunas (CZK)	3,44983	3,49759	3,51056	3,53135	3,63768
100 Croatian kunas (HRK)	13,56480	13,62640	13,80290	13,53980	13,60670
1,000 Hungarian forints (HUF)	3,95594	3,76285	3,53927	3,66590	3,97329
100 Slovak korunas (SKK)	2,63992	2,65329	2,60942	2,67603	2,89755



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## Notes.

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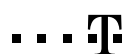
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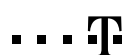
# Mobile Communications.

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For further information on products, rates and divisional management see

[www.t-mobile.net](http://www.t-mobile.net)



## T-Mobile. Adjusted for special influences.

€ million	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenue	7.861	7.575	7.856	8.169	8.440	7,4%	29.452	32.040	8,8%
Net revenue	7.630	7.405	7.677	7.979	8.247	8,1%	28.531	31.308	9,7%
ARPU revenue	6.640	6.538	6.883	7.189	7.325	10,3%	25.244	27.935	10,7%
EBITDA	2.488	2.280	2.363	2.682	2.577	3,6%	9.772	9.902	1,3%
EBITDA margin (total revenues)	31,6%	30,1%	30,1%	32,8%	30,5%	-1,1%p	33,2%	30,9%	-2,3%p
EBITDA margin (ARPU revenues)	37,5%	34,9%	34,3%	37,3%	35,2%	-2,3%p	38,7%	35,4%	-3,3%p
Depreciation and amortization	-1.298	-1.222	-1.280	-1.287	-1.533	-18,1%	-4.799	-5.322	-10,9%
Profit (loss) from operations = EBIT	1.210	1.058	1.083	1.395	1.044	-13,7%	4.993	4.580	-8,3%
Cash Capex <sup>1</sup>	1.264	1.092	840	840	4.475	254,0%	5.603	7.247	29,3%
Cash Contribution <sup>1,2</sup>	1.224	1.188	1.523	1.842	-1.898	n.a.	4.169	2.655	-36,3%
Adj. Cash Capex <sup>1,3</sup>	1.264	1.092	840	840	1.230	-2,7%	3.538	4.002	13,1%
Adj. Cash Contribution <sup>1,2,3</sup>	1.224	1.188	1.523	1.842	1.347	10,0%	6.234	5.900	-5,4%

1 Amounts for 2005 include investments in the coverage areas previously covered by the network infrastructure joint venture with Cingular.

2 Defined as adj. EBITDA minus Cash Capex.

3 Adjusted by excluding the acquisition costs for networks and spectrum in California and Nevada of EUR 1,878 million in Q1-2005, excluding costs for licences acquired in Auction 58 of EUR 187 million in Q2-2005 and Auction 66 of EUR 3,250 million in Q4-2006.



## T-Mobile. EBITDA Reconciliation.

€ million	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/05	FY/06
Total revenue	7.861	7.575	7.856	8.169	8.440	29.452	32.040
Profit (loss) from operations = EBIT	-726	1.055	1.083	1.390	976	3.005	4.504
- Depreciation and amortization	-3.195	-1.225	-1.280	-1.287	-1.566	-6.696	-5.358
= EBITDA	2.469	2.280	2.363	2.677	2.542	9.701	9.862
EBITDA margin	31,4%	30,1%	30,1%	32,8%	30,1%	32,9%	30,8%
- Special influences affecting EBITDA	-19	0	0	-5	-35	-71	-40
= Adj. EBITDA	2.488	2.280	2.363	2.682	2.577	9.772	9.902
Adj. EBITDA margin	31,6%	30,1%	30,1%	32,8%	30,5%	33,2%	30,9%



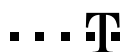
## T-Mobile. Unadjusted.

€ million	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenue	7.861	7.575	7.856	8.169	8.440	7,4%	29.452	32.040	8,8%
Net revenue	7.630	7.405	7.677	7.979	8.247	8,1%	28.531	31.308	9,7%
ARPU revenue	6.640	6.538	6.883	7.189	7.325	10,3%	25.244	27.935	10,7%
EBITDA	2.469	2.280	2.363	2.677	2.542	3,0%	9.701	9.862	1,7%
EBITDA margin	31,4%	30,1%	30,1%	32,8%	30,1%	-1,3%p	32,9%	30,8%	-2,1%p
Depreciation and amortization	-3.195	-1.225	-1.280	-1.287	-1.566	51,0%	-6.696	-5.358	20,0%
Profit (loss) from operations = EBIT	-726	1.055	1.083	1.390	976	n.a.	3.005	4.504	49,9%
Cash Capex <sup>1</sup>	1.264	1.092	840	840	4.475	254,0%	5.603	7.247	29,3%
Cash Contribution <sup>1,2</sup>	1.205	1.188	1.523	1.837	-1.933	n.a.	4.098	2.615	-36,2%
Adj. Cash Capex <sup>1,3</sup>	1.264	1.092	840	840	1.230	-2,7%	3.538	4.002	13,1%
Adj. Cash Contribution <sup>1,2,3</sup>	1.205	1.188	1.523	1.837	1.312	8,9%	6.163	5.860	-4,9%

1 Amounts for 2005 include investments in the coverage areas previously covered by the network infrastructure joint venture with Cingular.

2 Defined as adj. EBITDA minus Cash Capex.

3 Adjusted by excluding the acquisition costs for networks and spectrum in California and Nevada of EUR 1,878 million in Q1-2005, excluding costs for licences acquired in Auction 58 of EUR 187 million in Q2-2005 and Auction 66 of EUR 3,250 million in Q4-2006.



## T-Mobile. Special influences.

€ million	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/05	FY/06
Effects on EBITDA	-19	0	0	-5	-35	-71	-40
- of which restructuring	-19			-5	-35	-68	-40
- of which Vivento						-3	
Effects on Operating Results = EBIT	-1.936	-3	0	-5	-68	-1.988	-76
- of which effects on EBITDA (see above)	-19			-5	-35	-71	-40
- of which Goodwill Impairment TMUK	-1.917					-1.917	
- of which other		-3			-33		-36



'000 (end of period)	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Germany <sup>1</sup>	29.523	30.246	30.415	30.651	31.398	6,4%	29.523	31.398	6,4%
USA	21.690	22.725	23.338	24.139	25.041	15,4%	21.690	25.041	15,4%
United Kingdom	17.158	16.361	16.730	16.660	16.905	-1,5%	17.158	16.905	-1,5%
Netherlands	2.317	2.329	2.381	2.466	2.552	10,1%	2.317	2.552	10,1%
Austria	3.119	3.117	3.112	3.157	3.180	2,0%	3.119	3.180	2,0%
Czech Republic	4.634	4.648	4.734	4.823	5.049	9,0%	4.634	5.049	9,0%
Poland	10.201	10.502	10.918	11.912	12.228	19,9%	10.201	12.228	19,9%
Hungary	4.194	4.222	4.279	4.307	4.431	5,7%	4.194	4.431	5,7%
Slovakia	2.022	2.010	2.034	2.096	2.201	8,9%	2.022	2.201	8,9%
Croatia	1.903	1.957	2.023	2.076	2.158	13,4%	1.903	2.158	13,4%
Macedonia	877	877	891	926	945	7,8%	877	945	7,8%
Monet	208	203	229	271	332	59,6%	208	332	59,6%
Total <sup>1</sup>	97.846	99.199	101.084	103.483	106.419	8,8%	97.846	106.419	8,8%
Contract	46.262	47.800	49.369	50.905	52.947	14,5%	46.262	52.947	14,5%
% of total <sup>1</sup>	47,3%	48,2%	48,8%	49,2%	49,8%	2,5%p	47,3%	49,8%	2,5%p

tele.ring is consolidated from May 2006 and PTC from October 2006. Historical numbers are pro forma.

<sup>1</sup> As of Q1/06 478k Machine-to-Machine SIM cards (m2m) were included in the number of prepaid customers to align T-Mobile Germany's reporting with the other T-Mobile subsidiaries. Historical data was not adjusted.



'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers (end of period) <sup>1</sup>	29.523	30.246	30.415	30.651	31.398	6,4%	29.523	31.398	6,4%
- Contract	14.295	14.384	14.559	14.709	15.092	5,6%	14.295	15.092	5,6%
- Prepay	15.227	15.862	15.856	15.942	16.305	7,1%	15.227	16.305	7,1%
Net adds	810	284	170	236	746	-7,9%	2.052	1.435	-30,1%
- Contract	246	89	175	150	384	56,1%	803	797	-0,7%
- Prepay	564	195	-5	86	363	-35,6%	1.248	639	-48,8%
Average monthly churn	1,6%	1,5%	1,7%	1,7%	1,6%	0,0%p	1,5%	1,6%	0,1%p
- Contract	1,2%	1,2%	1,2%	1,3%	1,1%	-0,1%p	1,2%	1,2%	0,0%p
€	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenues (million)	2.207	2.004	2.060	2.122	2.029	-8,1%	8.621	8.215	-4,7%
ARPU Revenue (million)	1.969	1.804	1.868	1.947	1.816	-7,8%	7.757	7.435	-4,2%
Adj. EBITDA (million) <sup>2</sup>	934	790	810	893	810	-13,3%	3.602	3.304	-8,3%
Adj. EBITDA margin (total rev.)	42,3%	39,4%	39,3%	42,1%	39,9%	-2,4%p	41,8%	40,2%	-1,6%p
Adj. EBITDA margin (ARPU rev.)	47,4%	43,8%	43,4%	45,9%	44,6%	-2,8%p	46,4%	44,4%	-2,0%p
SAC	81	91	90	97	97	19,8%	93	94	1,1%
- Contract	184	171	170	173	178	-3,3%	184	173	-6,0%
- Prepay	24	35	25	30	34	41,7%	26	31	19,2%
ARPU	23	20	21	21	20	-13,0%	23	20	-13,0%
- Contract	38	34	35	37	34	-10,5%	38	35	-7,9%
- Prepay	8	7	7	7	7	-12,5%	9	7	-22,2%
Non-Voice % of ARPU	18%	18%	18%	17%	19%	1%p	17%	18%	1%p
Cash Capex (million)	143	169	109	110	194	35,7%	457	582	27,4%
Adj. Cash Contribution (million) <sup>3</sup>	791	621	701	783	616	-22,1%	3.145	2.722	-13,4%

<sup>1</sup> As of Q1/06 TMD customers incl. 478k m2m.

<sup>2</sup> special factor affecting EBITDA: Vivento transfer payment (EUR 2 million in Q1/05 and EUR 1 million in Q2/05); restructuring (EUR 33 million in Q2/05, EUR 32 million in Q4/06).

<sup>3</sup> Defined as adj. EBITDA - Cash Capex.





'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers (end of period)	21.690	22.725	23.338	24.139	25.041	15,4%	21.690	25.041	15,4%
- Contract	18.424	19.149	19.656	20.428	21.211	15,1%	18.424	21.211	15,1%
- Prepay	3.266	3.576	3.682	3.711	3.829	17,2%	3.266	3.829	17,2%
Net adds	1.387	1.035	613	802	901	-35,0%	4.375	3.351	-23,4%
- Contract	911	725	507	773	783	-14,1%	3.083	2.787	-9,6%
- Prepay	476	310	106	29	119	-75,0%	1.292	564	-56,3%
Average monthly churn	2,9%	2,7%	2,9%	3,0%	2,9%	0,0%p	2,9%	2,9%	0,0%p
- Contract	2,3%	2,1%	2,2%	2,3%	2,1%	-0,2%p	2,3%	2,2%	-0,1%p
€	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenues (million)	3.323	3.354	3.340	3.425	3.509	5,6%	11.887	13.628	14,6%
ARPU Revenue (million)	2.642	2.741	2.772	2.842	2.878	8,9%	9.524	11.233	17,9%
EBITDA (million)	929	917	952	963	915	-1,5%	3.290	3.747	13,9%
EBITDA margin (total rev.)	28,0%	27,3%	28,5%	28,1%	26,1%	-1,9%p	27,7%	27,5%	-0,2%p
EBITDA margin (ARPU rev.)	35,2%	33,5%	34,3%	33,9%	31,8%	-3,4%p	34,5%	33,4%	-1,1%p
SAC	118	124	126	125	118	0,0%	131	123	-6,1%
- Contract	157	174	175	164	160	1,9%	164	168	2,4%
- Prepay	39	20	21	22	24	-38,5%	50	22	-56,0%
ARPU	42	41	40	40	39	-7,1%	41	40	-2,4%
- Contract	46	45	44	44	43	-6,5%	44	44	0,0%
- Prepay	21	19	18	17	16	-23,8%	21	17	-19,0%
Non-Voice % of ARPU	9%	10%	11%	12%	13%	4%p	8%	11%	3%p
Cash Capex (million) <sup>1</sup>	655	630	461	441	3.765	474,8%	3.886	5.297	36,3%
Cash Contribution (million) <sup>1,2</sup>	274	287	491	522	-2.850	n.a.	-596	-1.550	-160,1%
Adj. Cash Capex (million) <sup>1,3</sup>	655	630	461	441	520	-20,6%	1.821	2.052	12,7%
Adj. Cash Contribution (million) <sup>1,2,3</sup>	274	287	491	522	395	44,2%	1.469	1.695	15,4%

1 Amounts for 2005 include investments in the coverage areas previously covered by the network infrastructure joint venture with Cingular.

2 Defined as EBITDA minus Cash Capex.

3 Adjusted by excluding the acquisition costs for networks and spectrum in California and Nevada of EUR 1,878 million in Q1-2005, excluding costs for licences acquired in Auction 58 of EUR 187 million in Q2-2005 and Auction 66 of USD 4,183 million in Q4-2006.

For US-GAAP numbers please visit [www.t-mobile.com/company/investors](http://www.t-mobile.com/company/investors) to download the corresponding T-Mobile USA earnings release.



**T-Mobile.**  
TMO USA Financials \$ IFRS.

\$	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenues (million)	3.949	4.033	4.205	4.364	4.523	14,5%	14.745	17.125	16,1%
ARPU Revenue (million)	3.139	3.296	3.489	3.623	3.709	18,2%	11.816	14.117	19,5%
EBITDA (million)	1.103	1.103	1.199	1.227	1.179	6,9%	4.071	4.708	15,6%
EBITDA margin (total rev.)	28,0%	27,3%	28,5%	28,1%	26,1%	-1,9%p	27,7%	27,5%	-0,2%p
EBITDA margin (ARPU rev.)	35,2%	33,5%	34,3%	33,9%	31,8%	-3,4%p	34,5%	33,4%	-1,1%p
SAC	140	150	158	159	152	8,6%	163	155	-4,9%
- Contract	187	209	220	209	206	10,2%	203	211	3,9%
- Prepay	47	24	26	28	31	-34,0%	64	27	-57,8%
ARPU	50	50	51	51	51	2,0%	51	50	-2,0%
- Contract	55	54	56	56	56	1,8%	55	56	1,8%
- Prepay	25	23	22	22	21	-16,0%	26	22	-15,4%
Non-Voice % of ARPU	9%	10%	11%	12%	13%	4%p	8%	11%	3%p
Cash Capex (million) <sup>1</sup>	779	757	581	562	4.853	523,0%	4.940	6.753	36,7%
Cash Contribution (million) <sup>1,2</sup>	324	346	618	665	-3.674	n.a.	-869	-2.045	-135,3%
Adj. Cash Capex (million) <sup>1,3</sup>	779	757	581	562	670	-14,0%	2.243	2.570	14,6%
Adj. Cash Contribution (million) <sup>1,2,3</sup>	324	346	618	665	509	57,1%	1.828	2.138	17,0%

1 Amounts for 2005 include investments in the coverage areas previously covered by the network infrastructure joint venture with Cingular.

2 Defined as EBITDA minus Cash Capex.

3 Adjusted by excluding the acquisition costs for networks and spectrum in California and Nevada of USD 2,462 million in Q1-2005, excluding costs for licences acquired in Auction 58 of USD 235 million in Q2-2005 and Auction 66 of EUR 3,250 million in Q4-2006.

For US-GAAP numbers please visit [www.t-mobile.com/company/investors](http://www.t-mobile.com/company/investors) to download the corresponding T-Mobile USA earnings release.



'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers <sup>1</sup> (end of period)	17.158	16.361	16.730	16.660	16.905	-1,5%	17.158	16.905	-1,5%
- Contract <sup>2</sup>	2.981	3.248	3.611	3.594	3.715	24,6%	2.981	3.715	24,6%
- Prepay <sup>1,2</sup>	14.177	13.113	13.119	13.065	13.190	-7,0%	14.177	13.190	-7,0%
Net adds <sup>1</sup>	845	379	369	-70	246	-70,9%	1.432	923	-35,5%
- Contract <sup>2</sup>	109	266	363	-16	120	10,1%	145	733	405,5%
- Prepay <sup>1,2</sup>	736	113	6	-54	126	-82,9%	1.287	191	-85,2%
Average monthly churn	2,8%	3,2%	2,9%	3,3%	3,5%	0,7%p	3,1%	3,3%	0,2%p
- Contract <sup>2</sup>	2,6%	2,2%	1,9%	2,2%	2,0%	-0,6%p	2,9%	2,1%	-0,8%p
<b>€</b>	<b>Q4/05</b>	<b>Q1/06</b>	<b>Q2/06</b>	<b>Q3/06</b>	<b>Q4/06</b>	<b>% y.o.y.</b>	<b>FY/05</b>	<b>FY/06</b>	<b>% y.o.y.</b>
Total revenues (million)	1.094	1.032	1.122	1.165	1.175	7,4%	4.153	4.494	8,2%
ARPU Revenue (million)	901	881	984	1.060	1.057	17,3%	3.538	3.982	12,5%
Adj. EBITDA (million) <sup>3</sup>	305	166	170	326	316	3,6%	1.303	978	-24,9%
Adj. EBITDA margin (total rev.)	27,9%	16,1%	15,2%	28,0%	26,9%	-1,0%p	31,4%	21,8%	-9,6%p
Adj. EBITDA margin (ARPU rev.)	33,9%	18,8%	17,3%	30,8%	29,9%	-4,0%p	36,8%	24,6%	-12,2%p
SAC	95	148	225	94	105	10,5%	115	146	27,0%
- Contract <sup>2</sup>	268	400	464	309	317	18,3%	318	391	23,0%
- Prepay <sup>2</sup>	43	33	38	24	33	-23,3%	39	32	-17,9%
ARPU	28	26	28	30	31	10,7%	28	29	3,6%
- Contract <sup>2</sup>	66	63	64	68	68	3,0%	65	66	1,5%
- Prepay <sup>2</sup>	14	12	13	14	14	0,0%	14	13	-7,1%
Non-Voice % of ARPU	19%	19%	18%	17%	18%	-1%p	18%	18%	0%p
Cash Capex (million)	177	98	113	118	167	-5,6%	459	496	8,1%
Adj. Cash Contribution (million) <sup>3,4</sup>	128	68	57	208	149	16,4%	844	482	-42,9%

1 Including Virgin Mobile. As of Q1/06 we have changed the way of including Virgin Mobile customers. For details please refer to the Deutsche Telekom Q1-2006 Interim report.

2 2005KPI changes due to shift of 457k wholesale and Machine-to-Machine SIM cards from contract to prepaid.

3 Special factor affecting EBITDA: Restructuring: EUR 4 million in Q3/05 and EUR 19 million in Q4/05.

4 Defined as adj. EBITDA minus Cash Capex.



'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers (end of period)	2.090	2.095	3.112	3.157	3.180	52,2%	2.090	3.180	52,2%
- Contract	1.046	1.074	1.895	1.925	1.962	87,6%	1.046	1.962	87,6%
- Prepay	1.044	1.021	1.218	1.231	1.218	16,7%	1.044	1.218	16,7%
Net adds	40	5	-1	44	24	-40,0%	48	72	50,0%
- Contract	34	27	14	30	37	8,8%	62	109	75,8%
- Prepay	7	-23	-15	14	-13	n.a.	-14	-37	-164,3%
Average monthly churn	1,7%	1,9%	1,9%	1,8%	2,1%	0,4%p	1,8%	1,9%	0,1%p
- Contract	1,0%	1,0%	1,2%	1,4%	1,6%	0,6%p	1,3%	1,3%	0,0%p
<b>€</b>	<b>Q4/05</b>	<b>Q1/06</b>	<b>Q2/06</b>	<b>Q3/06</b>	<b>Q4/06</b>	<b>% y.o.y.</b>	<b>FY/05</b>	<b>FY/06</b>	<b>% y.o.y.</b>
Total revenues (million)	220	217	285	335	312	41,8%	885	1.149	29,8%
ARPU Revenue (million)	207	209	271	315	295	42,5%	834	1.090	30,7%
Adj. EBITDA (million) <sup>1</sup>	46	59	78	110	84	82,6%	225	331	47,1%
Adj. EBITDA margin (total rev.)	20,9%	27,2%	27,4%	32,8%	26,9%	6,0%p	25,4%	28,8%	3,4%p
Adj. EBITDA margin (ARPU rev.)	22,2%	28,2%	28,8%	34,9%	28,5%	6,3%p	27,0%	30,4%	3,4%p
SAC	154	127	112	119	151	-1,9%	141	128	-9,2%
- Contract	269	224	198	216	238	-11,5%	245	221	-9,8%
- Prepay	44	29	23	-7	17	-61,4%	37	14	-62,2%
ARPU	34	33	33	34	31	-8,8%	34	33	-2,9%
- Contract	57	56	48	48	45	-21,1%	58	49	-15,5%
- Prepay	10	10	10	11	10	0,0%	11	10	-9,1%
Non-Voice % of ARPU	12%	14%	13%	13%	15%	3%p	11%	13%	2%p
Cash Capex (million)	40	23	31	48	53	32,5%	138	155	12,3%
Cash Contribution (million) <sup>2</sup>	6	36	47	62	31	416,7%	87	176	102,3%

tele.ring is consolidated from May 2006. Historical numbers are not adjusted.

1 Special Influences affecting EBITDA: EUR 7 million for restructuring in Q1/05, EUR 5 million in Q3/06 and EUR 3 million in Q4/06.

2 Defined as adj. EBITDA minus Cash Capex.



# T-Mobile.

## TMO Czech Republic.

'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers (end of period)	4.634	4.648	4.734	4.823	5.049	9,0%	4.634	5.049	9,0%
- Contract	1.288	1.359	1.477	1.636	1.809	40,5%	1.288	1.809	40,5%
- Prepay	3.347	3.289	3.257	3.187	3.240	-3,2%	3.347	3.240	-3,2%
Net adds	81	14	86	88	226	179,0%	274	415	51,5%
- Contract	67	72	118	159	173	158,2%	183	522	185,2%
- Prepay	13	-57	-32	-70	53	307,7%	91	-106	n.a.
Average monthly churn	1,3%	1,6%	1,2%	1,4%	1,3%	0,0%p	1,1%	1,4%	0,3%p
- Contract	0,7%	0,7%	0,7%	0,6%	0,7%	0,0%p	0,6%	0,7%	0,1%p
€	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenues (million)	253	240	259	262	282	11,5%	938	1.043	11,2%
ARPU Revenue (million)	225	228	249	252	262	16,4%	868	991	14,2%
EBITDA (million)	88	108	115	116	111	26,1%	410	450	9,8%
EBITDA margin (total rev.)	34,8%	45,0%	44,4%	44,3%	39,4%	4,6%p	43,7%	43,1%	-0,6%p
EBITDA margin (ARPU rev.)	39,1%	47,4%	46,2%	46,0%	42,4%	3,3%p	47,2%	45,4%	-1,8%p
SAC	38	31	38	31	30	-21,1%	30	32	6,7%
- Contract	74	77	85	76	82	10,8%	69	80	15,9%
- Prepay	26	10	10	6	9	-65,4%	18	9	-50,0%
ARPU	16	16	18	18	18	12,5%	16	17	6,3%
- Contract	38	38	39	37	36	-5,3%	38	38	0,0%
- Prepay	8	8	8	8	8	0,0%	8	8	0,0%
Non-Voice % of ARPU	21%	21%	20%	22%	21%	0%p	21%	21%	0%p
Cash Capex (million)	39	32	20	31	46	17,9%	101	129	27,7%
Cash Contribution (million) <sup>1</sup>	49	76	95	85	65	32,7%	309	321	3,9%

1 Defined as EBITDA minus Cash Capex.



# T-Mobile.

## TMO Netherlands.

'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers (end of period)	2.317	2.329	2.381	2.466	2.552	10,1%	2.317	2.552	10,1%
- Contract	1.221	1.258	1.320	1.345	1.337	9,5%	1.221	1.337	9,5%
- Prepay	1.096	1.071	1.061	1.121	1.215	10,9%	1.096	1.215	10,9%
Net adds	23	12	52	85	86	273,9%	57	245	329,8%
- Contract	51	37	62	24	-8	n.a.	168	126	-25,0%
- Prepay	-29	-25	-10	60	94	n.a.	-112	119	n.a.
Average monthly churn	3,0%	2,9%	3,0%	2,6%	2,5%	-0,5%p	3,1%	2,8%	-0,3%p
- Contract	2,1%	1,7%	1,5%	1,3%	1,5%	-0,6%p	2,2%	1,5%	-0,7%p
€	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenues (million)	277	271	282	286	299	7,9%	1.064	1.138	7,0%
ARPU Revenue (million)	257	255	266	273	282	9,7%	992	1.076	8,5%
Adj. EBITDA (million) <sup>1</sup>	62	21	26	71	72	16,1%	176	189	7,4%
Adj. EBITDA margin (total rev.)	22,4%	7,7%	9,2%	24,8%	24,1%	1,7%p	16,5%	16,6%	0,1%p
Adj. EBITDA margin (ARPU rev.)	24,1%	8,2%	9,8%	26,0%	25,5%	1,4%p	17,7%	17,6%	-0,1%p
SAC	129	225	209	129	91	-29,5%	164	160	-2,4%
- Contract	225	398	391	338	310	37,8%	306	368	20,3%
- Prepay	11	8	17	25	21	90,9%	11	19	72,7%
ARPU	37	37	38	38	38	2,7%	37	37	0,0%
- Contract	61	60	60	57	60	-1,6%	63	59	-6,3%
- Prepay	11	10	11	14	11	0,0%	11	12	9,1%
Non-Voice % of ARPU	14%	16%	16%	19%	16%	2%p	14%	17%	3%p
Cash Capex (million)	78	24	34	41	66	-15,4%	168	165	-1,8%
Cash Contribution (million) <sup>2</sup>	-16	-3	-8	30	6	n.a.	8	24	200,0%

1 Special influences affecting EBITDA: EUR 2 million for restructuring in Q2/05.

2 Defined as adj. EBITDA minus Cash Capex.



# T-Mobile. TMO Hungary.

'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers (end of period)	4.194	4.222	4.279	4.307	4.431	5,7%	4.194	4.431	5,7%
- Contract	1.324	1.357	1.418	1.461	1.545	16,7%	1.324	1.545	16,7%
- Prepay	2.870	2.865	2.862	2.846	2.886	0,6%	2.870	2.886	0,6%
Net adds	98	28	57	28	124	26,5%	162	237	46,3%
- Contract	60	33	61	43	84	40,0%	160	221	38,1%
- Prepay	39	-5	-4	-16	40	2,6%	1	15	n.a.
Average monthly churn	1,7%	1,3%	1,4%	1,6%	1,6%	-0,1%p	1,5%	1,5%	0,0%p
- Contract	0,9%	0,9%	0,8%	0,8%	0,8%	-0,1%p	0,9%	0,8%	-0,1%p
<b>€</b>	<b>Q4/05</b>	<b>Q1/06</b>	<b>Q2/06</b>	<b>Q3/06</b>	<b>Q4/06</b>	<b>% y.o.y.</b>	<b>FY/05</b>	<b>FY/06</b>	<b>% y.o.y.</b>
Total revenues (million)	274	257	260	266	267	-2,6%	1.090	1.050	-3,7%
ARPU Revenue (million)	241	236	238	241	230	-4,6%	982	945	-3,8%
EBITDA (million)	101	103	100	103	116	14,9%	432	422	-2,3%
EBITDA margin (total rev.)	36,9%	40,1%	38,5%	38,7%	43,4%	6,5%p	39,6%	40,2%	0,6%p
EBITDA margin (ARPU rev.)	41,9%	43,6%	42,0%	42,7%	50,4%	8,5%p	44,0%	44,7%	0,7%p
SAC	30	26	28	22	28	-6,7%	31	26	-16,1%
- Contract	60	50	52	49	50	-16,7%	66	50	-24,2%
- Prepay	18	15	14	9	16	-11,1%	18	14	-22,2%
ARPU	20	19	19	19	18	-10,0%	20	18	-10,0%
- Contract	44	41	39	38	35	-20,5%	47	38	-19,1%
- Prepay	9	8	9	9	9	0,0%	9	9	0,0%
Non-Voice % of ARPU	15%	16%	14%	15%	10%	-5%p	14%	14%	0%p
Cash Capex (million)	58	61	19	30	30	-48,3%	181	140	-22,7%
Cash Contribution (million) <sup>1</sup>	43	42	81	73	86	100,0%	251	282	12,4%

<sup>1</sup> Defined as EBITDA minus Cash Capex.



# T-Mobile. TMO HR (Croatia).

'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers (end of period)	1.903	1.957	2.023	2.076	2.158	13,4%	1.903	2.158	13,4%
- Contract	416	445	471	500	555	33,4%	416	555	33,4%
- Prepay	1.486	1.512	1.552	1.576	1.603	7,9%	1.486	1.603	7,9%
Net adds	166	55	65	54	82	-50,6%	369	256	-30,6%
- Contract	45	29	25	29	54	20,0%	116	138	19,0%
- Prepay	122	26	40	24	27	-77,9%	253	117	-53,8%
Average monthly churn	1,1%	1,0%	1,0%	1,1%	1,2%	0,1%p	1,0%	1,1%	0,1%p
- Contract	1,5%	1,6%	1,3%	1,0%	0,5%	-1,0%p	1,1%	1,1%	0,0%p
<b>€</b>	<b>Q4/05</b>	<b>Q1/06</b>	<b>Q2/06</b>	<b>Q3/06</b>	<b>Q4/06</b>	<b>% y.o.y.</b>	<b>FY/05</b>	<b>FY/06</b>	<b>% y.o.y.</b>
Total revenues (million)	125	116	138	176	126	0,8%	512	556	8,6%
ARPU Revenue (million)	113	106	132	167	113	0,0%	475	518	9,1%
EBITDA (million)	50	47	62	87	40	-20,0%	238	237	-0,4%
EBITDA margin (total rev.)	40,0%	40,5%	44,9%	49,4%	31,7%	-8,3%p	46,5%	42,6%	-3,9%p
EBITDA margin (ARPU rev.)	44,2%	44,3%	47,0%	52,1%	35,4%	-8,8%p	50,1%	45,8%	-4,3%p
SAC	81	53	60	39	45	-44,4%	60	49	-18,3%
- Contract	142	99	141	133	111	-21,8%	128	120	-6,3%
- Prepay	55	34	37	12	30	-45,5%	39	28	-28,2%
ARPU	21	18	22	27	18	-14,3%	24	21	-12,5%
- Contract	58	49	58	76	41	-29,3%	68	56	-17,6%
- Prepay	11	10	11	12	10	-9,1%	12	11	-8,3%
Non-Voice % of ARPU	15%	18%	15%	12%	17%	2%p	15%	15%	0%p
Cash Capex (million)	17	19	9	14	12	-29,4%	71	54	-23,9%
Cash Contribution (million) <sup>1</sup>	33	28	53	73	28	-15,2%	167	183	9,6%

<sup>1</sup> Defined as EBITDA minus Cash Capex.



# T-Mobile.

## TMO Slovensko (Slovakia).

'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers (end of period)	2.022	2.010	2.034	2.096	2.201	8,9%	2.022	2.201	8,9%
- Contract	787	791	828	876	965	22,6%	787	965	22,6%
- Prepay	1.235	1.219	1.206	1.220	1.237	0,2%	1.235	1.237	0,2%
Net adds	106	-12	24	62	105	-0,9%	107	179	67,3%
- Contract	50	5	37	48	89	78,0%	139	178	28,1%
- Prepay	56	-16	-13	14	17	-69,6%	-32	2	n.a.
Average monthly churn	1,7%	2,1%	1,3%	1,2%	1,7%	0,0%p	1,9%	1,6%	-0,3%p
- Contract	1,3%	1,3%	0,9%	0,8%	1,0%	-0,3%p	1,3%	1,0%	-0,3%p
€	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenues (million)	102	100	104	109	116	13,7%	378	429	13,5%
ARPU Revenue (million)	92	94	99	102	108	17,4%	347	403	16,1%
EBITDA (million)	33	51	49	41	32	-3,0%	159	173	8,8%
EBITDA margin (total rev.)	32,4%	51,0%	47,1%	37,6%	27,6%	-4,8%p	42,1%	40,3%	-1,8%p
EBITDA margin (ARPU rev.)	35,9%	54,3%	49,5%	40,2%	29,6%	-6,3%p	45,8%	42,9%	-2,9%p
SAC	35	26	35	34	39	11,4%	35	34	-2,9%
- Contract	151	109	90	119	103	-31,8%	113	104	-8,0%
- Prepay	3	2	1	1	2	-33,3%	3	1	-66,7%
ARPU	15	16	16	17	17	13,3%	15	16	6,7%
- Contract	32	32	33	32	32	0,0%	32	32	0,0%
- Prepay	5	5	5	6	6	20,0%	5	5	0,0%
Non-Voice % of ARPU	16%	16%	14%	15%	16%	0%p	15%	15%	0%p
Cash Capex (million)	25	29	10	16	33	32,0%	75	88	17,3%
Cash Contribution (million) <sup>1</sup>	8	22	39	25	-1	n.a.	84	85	1,2%

<sup>1</sup> Defined as EBITDA minus Cash Capex.



# T-Mobile.

## TMO Macedonia.

'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers (end of period)	877	877	891	926	945	7,8%	877	945	7,8%
- Contract	139	148	154	162	177	27,3%	139	177	27,3%
- Prepay	738	730	737	764	767	3,9%	738	767	3,9%
Net adds	32	0	14	35	19	-40,6%	125	67	-46,4%
- Contract	9	8	7	7	16	77,8%	21	38	81,0%
- Prepay	23	-8	7	28	3	-87,0%	104	30	-71,2%
Average monthly churn	2,2%	2,6%	2,1%	2,1%	2,4%	0,2%p	1,9%	2,3%	0,4%p
- Contract	1,1%	0,9%	0,8%	0,8%	0,9%	-0,2%p	0,9%	0,8%	-0,1%p
€	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenues (million)	35	32	36	40	39	11,4%	139	147	5,8%
ARPU Revenue (million)	33	30	34	39	36	9,1%	130	139	6,9%
EBITDA (million)	18	17	20	24	21	16,7%	73	82	12,3%
EBITDA margin (total rev.)	51,4%	53,1%	55,6%	60,0%	53,8%	2,4%p	52,5%	55,8%	3,3%p
EBITDA margin (ARPU rev.)	54,5%	56,7%	58,8%	61,5%	58,3%	3,8%p	56,2%	59,0%	2,8%p
SAC	26	21	19	19	26	0,0%	24	21	-12,5%
- Contract	62	49	51	59	63	1,6%	53	57	7,5%
- Prepay	19	15	13	14	14	-26,3%	20	14	-30,0%
ARPU	13	11	13	14	13	0,0%	13	13	0,0%
- Contract	38	34	38	40	35	-7,9%	41	37	-9,8%
- Prepay	8	7	8	9	8	0,0%	8	8	0,0%
Non-Voice % of ARPU	10%	13%	11%	10%	11%	1%p	11%	11%	0%p
Cash Capex (million)	4	1	3	5	4	0,0%	18	13	-27,8%
Cash Contribution (million) <sup>1</sup>	14	16	17	19	17	21,4%	55	69	25,5%

<sup>1</sup> Defined as EBITDA minus Cash Capex.



'000	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Customers (end of period)	10.201	10.502	10.918	11.912	12.228	19,9%	10.201	12.228	19,9%
- Contract	3.503	3.743	3.941	4.226	4.531	29,3%	3.503	4.531	29,3%
- Prepay	6.697	6.760	6.978	7.686	7.697	14,9%	6.697	7.697	14,9%
Net adds	574	302	416	994	316	-44,9%	1.571	2.028	29,1%
- Contract	316	239	198	286	305	-3,5%	507	1.028	102,8%
- Prepay	258	62	218	708	11	-95,7%	1.064	999	-6,1%
Average monthly churn	2,2%	2,6%	2,5%	1,1%	3,3%	1,1%p	2,4%	2,4%	0,0%p
- Contract	0,9%	0,8%	0,5%	0,6%	0,6%	-0,3%p	1,2%	0,6%	-0,6%p
€	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenues (million)	439	436	443	482	469	6,8%	1.672	1.830	9,4%
ARPU Revenue (million)	408	411	421	454	443	8,6%	1.562	1.729	10,7%
EBITDA (million)	145	153	166	108	143	-1,4%	659	570	-13,5%
EBITDA margin (total rev.)	33,0%	35,1%	37,5%	22,4%	30,5%	-2,5%p	39,4%	31,1%	-8,3%p
EBITDA margin (ARPU rev.)	35,5%	37,2%	39,4%	23,8%	32,3%	-3,2%p	42,2%	33,0%	-9,2%p
SAC	43	33	22	29	28	-34,9%	36	28	-22,2%
- Contract	122	108	108	116	112	-8,2%	131	112	-14,5%
- Prepay	5	4	2	2	2	-60,0%	6	3	-50,0%
ARPU	14	13	13	13	12	-14,3%	14	13	-7,1%
- Contract	29	28	27	27	25	-13,8%	30	27	-10,0%
- Prepay	6	6	6	6	5	-16,7%	6	6	0,0%
Non-Voice % of ARPU	16%	17%	15%	14%	17%	1%p	15%	16%	1%p
Cash Capex (million)	56	43	49	71	61	8,3%	228	224	-1,9%
Cash Contribution (million) <sup>1</sup>	89	110	117	37	82	-7,5%	431	346	-19,6%

PTC is consolidated from November 2006. All figures are pro forma.  
1 Defined as EBITDA minus Cash Capex.



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# Broadband/Fixed Network.

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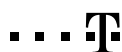
For further information on products, rates and divisional management see  
[www.t-com.de](http://www.t-com.de) [www.t-online.net](http://www.t-online.net)



## Broadband/Fixed Network.

Adjusted for special factors.

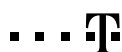
millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
<b>Total revenue</b>	<b>6.542</b>	<b>6.156</b>	<b>6.146</b>	<b>6.196</b>	<b>6.187</b>	<b>-5,4%</b>	<b>26.035</b>	<b>24.685</b>	<b>-5,2%</b>
Domestic	5.820	5.464	5.445	5.493	<b>5.433</b>	-6,6%	23.249	<b>21.835</b>	-6,1%
International	722	692	701	703	<b>754</b>	4,4%	2.786	<b>2.850</b>	2,3%
Net revenue	5.453	5.207	5.085	5.196	<b>5.147</b>	-5,6%	21.731	<b>20.635</b>	-5,0%
<b>Adjusted EBITDA</b>	<b>2.549</b>	<b>2.277</b>	<b>2.239</b>	<b>2.237</b>	<b>1.999</b>	<b>-21,6%</b>	<b>9.859</b>	<b>8.752</b>	<b>-11,2%</b>
Domestic	2.353	2.052	2.028	2.035	<b>1.788</b>	-24,0%	8.945	<b>7.903</b>	-11,6%
International	196	225	211	202	<b>211</b>	7,7%	914	<b>849</b>	-7,1%
Adjusted EBITDA margin	39,0%	37,0%	36,4%	36,1%	<b>32,3%</b>	-6,7% <sub>op</sub>	37,9%	<b>35,5%</b>	-2,4% <sub>op</sub>
Domestic	40,4%	37,6%	37,2%	37,0%	<b>32,9%</b>	-7,5% <sub>op</sub>	38,5%	<b>36,2%</b>	-2,3% <sub>op</sub>
International	27,1%	32,5%	30,1%	28,7%	<b>28,0%</b>	0,9% <sub>op</sub>	32,8%	<b>29,8%</b>	-3,0% <sub>op</sub>
Depreciation, amortization and impairment losses	-1.014	-962	-972	-930	<b>-998</b>	1,6%	-4.024	<b>-3.862</b>	4,0%
<b>Profit (loss) from operations = EBIT</b>	<b>1.535</b>	<b>1.315</b>	<b>1.267</b>	<b>1.307</b>	<b>1.001</b>	<b>-34,8%</b>	<b>5.835</b>	<b>4.890</b>	<b>-16,2%</b>



## Broadband/Fixed Network.

EBITDA reconciliation.

millions of €	Q3/05	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/05	FY/06
Total revenue	6.469	6.542	6.156	6.146	6.196	<b>6.187</b>	26.035	<b>24.685</b>
<b>Profit (loss) from operations = EBIT</b>	<b>1.401</b>	<b>898</b>	<b>1.262</b>	<b>1.254</b>	<b>1.132</b>	<b>-341</b>	<b>5.142</b>	<b>3.307</b>
- Depreciation, amortization and impairment losses	-988	-1.024	-969	-972	-930	<b>-998</b>	-4.034	<b>-3.869</b>
<b>= EBITDA</b>	<b>2.389</b>	<b>1.922</b>	<b>2.231</b>	<b>2.226</b>	<b>2.062</b>	<b>657</b>	<b>9.176</b>	<b>7.176</b>
EBITDA margin	36,9%	29,4%	36,2%	36,2%	33,3%	<b>10,6%</b>	35,2%	<b>29,1%</b>
- Special factors affecting EBITDA	-48	-627	-46	-13	-175	<b>-1.342</b>	-683	<b>-1.576</b>
<b>= Adj. EBITDA</b>	<b>2.437</b>	<b>2.549</b>	<b>2.277</b>	<b>2.239</b>	<b>2.237</b>	<b>1.999</b>	<b>9.859</b>	<b>8.752</b>
Adj. EBITDA margin	37,7%	39,0%	37,0%	36,4%	36,1%	<b>32,3%</b>	37,9%	<b>35,5%</b>





## Broadband/Fixed Network. Unadjusted.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
<b>Total revenue</b>	<b>6.542</b>	<b>6.156</b>	<b>6.146</b>	<b>6.196</b>	<b>6.187</b>	<b>-5,4%</b>	<b>26.035</b>	<b>24.685</b>	<b>-5,2%</b>
Domestic	5.820	5.464	5.445	5.493	<b>5.433</b>	-6,6%	23.249	<b>21.835</b>	-6,1%
International	722	692	701	703	<b>754</b>	4,4%	2.786	<b>2.850</b>	2,3%
<b>Net revenue</b>	<b>5.453</b>	<b>5.207</b>	<b>5.085</b>	<b>5.196</b>	<b>5.147</b>	<b>-5,6%</b>	<b>21.731</b>	<b>20.635</b>	<b>-5,0%</b>
<b>EBITDA</b>	<b>1.922</b>	<b>2.231</b>	<b>2.226</b>	<b>2.062</b>	<b>657</b>	<b>-65,8%</b>	<b>9.176</b>	<b>7.176</b>	<b>-21,8%</b>
Domestic	1.799	2.018	2.023	1.870	468	-74,0%	8.340	6.379	-23,5%
International	123	213	203	192	189	53,7%	836	797	-4,7%
<b>EBITDA margin</b>	<b>29,4%</b>	<b>36,2%</b>	<b>36,2%</b>	<b>33,3%</b>	<b>10,6%</b>	<b>-18,8%p</b>	<b>35,2%</b>	<b>29,1%</b>	<b>-6,1%p</b>
Domestic	30,9%	36,9%	37,2%	34,0%	8,6%	-22,3%p	35,9%	29,2%	-6,7%p
International	17,0%	30,8%	29,0%	27,3%	25,1%	8,1%p	30,0%	28,0%	-2,0%p
Depreciation, amortization and impairment losses	-1.024	-969	-972	-930	-998	2,5%	-4.034	-3.869	4,1%
<b>Profit (loss) from operations = EBIT</b>	<b>898</b>	<b>1.262</b>	<b>1.254</b>	<b>1.132</b>	<b>-341</b>	<b>-138,0%</b>	<b>5.142</b>	<b>3.307</b>	<b>-35,7%</b>



## Broadband/Fixed Network. Special factors.

millions of €	Q3/05	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/05	FY/06
<b>Effect on EBITDA</b>	<b>-48</b>	<b>-627</b>	<b>-46</b>	<b>-13</b>	<b>-175</b>	<b>-1.342</b>	<b>-683</b>	<b>-1.576</b>
of which: expensing of SAC at T-Online from previous quarters			-40					<b>-40</b>
of which: transfer payments to Vivento	-4	4					-3	
of which: staff-related restruct. MT, HT, ST		-73		-8	-10	<b>-26</b>	-78	<b>-44</b>
of which: restructuring at T-Punkt		-14					-14	
of which: restructuring at T-Com (DTAG)		-515			-159	<b>-32</b>	-515	<b>-191</b>
of which: related to the merger		-15		-1			-15	<b>-1</b>
of which: termination benefits	-44	-14	-6	-4	-6	<b>-225</b>	-58	<b>-241</b>
of which: provisions for civil servants for early retirement						<b>-1.063</b>		<b>-1.063</b>
of which: others						<b>4</b>		<b>4</b>
<b>Effect on profit (loss) from operations = EBIT</b>	<b>-48</b>	<b>-637</b>	<b>-53</b>	<b>-13</b>	<b>-175</b>	<b>-1.342</b>	<b>-693</b>	<b>-1.583</b>
of which: impairment losses on goodwill at ST			-7					<b>-7</b>
of which: reduction of economic life		-8					-8	
of which: restructuring warehouse at HT		-2					-2	



# Broadband/ Fixed Network.<sup>1</sup>

## Key operational performance - Broadband.

Thousands	31/12/05	31/03/06	30/06/06	30/09/06	31/12/06	q.o.q.%	y.o.y.%
<b>Broadband Lines in operation (total)</b>	<b>8,559</b>	<b>9,381</b>	<b>9,976</b>	<b>10,587</b>	<b>11,716</b>	<b>10.7%</b>	<b>36.9%</b>
<b>Domestic<sup>1</sup></b>	<b>7,918</b>	<b>8,561</b>	<b>8,963</b>	<b>9,402</b>	<b>10,280</b>	<b>9.3%</b>	<b>29.8%</b>
of which: resale <sup>2</sup>	1,592	2,153	2,539	2,897	3,212	10.9%	101.8%
<b>International<sup>3</sup></b>	<b>641</b>	<b>821</b>	<b>1,013</b>	<b>1,185</b>	<b>1,436</b>	<b>21.2%</b>	<b>124.1%</b>
<b>Eastern Europe</b>	<b>567</b>	<b>664</b>	<b>751</b>	<b>843</b>	<b>992</b>	<b>17.7%</b>	<b>75.0%</b>
Magyar Telekom (MT) <sup>4</sup>	362	413	458	514	593	15.4%	63.8%
Slovak Telekom (ST)	104	119	138	154	182	18.2%	75.0%
T-Hrvatski Telekom (T-HT)	101	132	155	175	216	23.4%	113.9%
Western Europe	73	157	262	342	445	30.1%	509.9%
Ya.com	57	79	99	129	178	38.0%	212.3%
Club Internet	16	78	163	213	267	25.4%	n.a.
<b>Broadband Rates (total)<sup>5</sup></b>	<b>5,531</b>	<b>6,112</b>	<b>6,493</b>	<b>6,979</b>	<b>8,048</b>	<b>15.3%</b>	<b>45.5%</b>
of which: Domestic	4,454	4,867	5,102	5,448	6,228	14.3%	39.8%
Internet customers <sup>5/6</sup>	15,243	15,531	15,623	15,921	16,590	4.2%	8.8%

<sup>1</sup> Access lines excluding internal use and public telephone lines, but including lines sold to T-Systems for sale to certain business customers.

<sup>2</sup> Definition of resale: sale of broadband lines based on DSL technology to alternative providers.

<sup>3</sup> Includes customers with broadband lines on proprietary network and cable.

<sup>4</sup> Access line figures are recorded incl. Magyar Telekom subsidiaries; e.g. Telekom Montenegro, Maktel and cable.

<sup>5</sup> Numbers of Internet customers with a billing relationship. Eastern Europe includes Magyar Telekom, T-Hrvatski Telekom and Slovak Telekom. Western Europe includes the businesses of Ya.com and Club Internet.

<sup>6</sup> Total calculated on the basis of customers (broadband and narrowband rates) in Germany, in Western and Eastern Europe with a billing relationship and PAYG (pay as you go).



# Broadband/ Fixed Network.<sup>1</sup>

## Key operational performance - Narrowband.

Thousands	31/12/05	31/03/06	30/06/06	30/09/06	31/12/06	q.o.q.%	y.o.y.%
<b>Narrowband Lines (total)<sup>1</sup></b>	<b>41,243</b>	<b>40,639</b>	<b>40,083</b>	<b>39,498</b>	<b>38,961</b>	<b>-1.4%</b>	<b>-5.5%</b>
<b>Domestic</b>	<b>35,241</b>	<b>34,737</b>	<b>34,234</b>	<b>33,695</b>	<b>33,192</b>	<b>-1.5%</b>	<b>-5.8%</b>
analog lines	25,470	25,177	24,858	24,514	24,158	-1.5%	-5.2%
ISDN lines	9,771	9,560	9,375	9,181	9,035	-1.6%	-7.5%
<b>International (Eastern Europe only)</b>	<b>6,002</b>	<b>5,903</b>	<b>5,849</b>	<b>5,803</b>	<b>5,769</b>	<b>-0.6%</b>	<b>-3.9%</b>
Magyar Telekom (MT) <sup>2</sup>	3,150	3,087	3,045	3,011	2,972	-1.3%	-5.7%
Slovak Telekom (ST)	1,177	1,171	1,162	1,155	1,150	-0.4%	-2.3%
T-Hrvatski Telekom (T-HT)	1,675	1,645	1,642	1,637	1,647	0.6%	-1.7%
<b>Narrowband Rates (total)</b>	<b>4,392</b>	<b>4,096</b>	<b>3,830</b>	<b>3,560</b>	<b>3,196</b>	<b>-10.2%</b>	<b>-27.2%</b>
Domestic	4,062	3,805	3,582	3,338	3,000	-10.1%	-26.1%
<b>Domestic</b>							
Fully Unbundled Local Loop	3,255	3,656	4,009	4,319	4,662	7.9%	43.2%
Partially Unbundled Local Loop	7.1	15.2	27.2	43.5	85.0	95.4%	n.a.

<sup>1</sup> Access lines excluding internal use and public telephone lines, but including lines sold to T-Systems for sale to certain business customers.

<sup>2</sup> Access line figures are recorded incl. Magyar Telekom subsidiaries; e.g. Maktel and cable.



# International

## Key financial figures.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	y.o.y.%	FY/05	FY/06	y.o.y.%
<b>International (total)<sup>1</sup></b>									
Total revenue	722	692	701	703	<b>754</b>	4.4%	2.786	<b>2.850</b>	2.3%
Total adj. EBITDA	196	225	211	202	<b>211</b>	7.7%	914	<b>849</b>	-7.1%
Total adj. EBITDA margin	27.1%	32.5%	30.1%	28.7%	<b>28.0%</b>	0.9%	32.8%	<b>29.8%</b>	-3.0%
<b>Eastern Europe<sup>1</sup></b>									
Revenue	651	616	617	614	<b>653</b>	0.3%	2.546	<b>2.500</b>	-1.8%
Adj. EBITDA	237	258	250	250	<b>259</b>	9.3%	1.018	<b>1.017</b>	0.0%
Adj. EBITDA margin	36.4%	41.9%	40.5%	40.7%	<b>39.7%</b>	3.3%	40.0%	<b>40.7%</b>	0.7%
<b>Magyar Telekom (MT)<sup>2/3/4</sup></b>									
Revenue	355	333	337	324	<b>360</b>	1.4%	1.382	<b>1.354</b>	-2.0%
Adj. EBITDA	124	120	117	122	<b>137</b>	10.5%	509	<b>496</b>	-2.6%
Adj. EBITDA margin	34.9%	36.0%	34.7%	37.7%	<b>38.1%</b>	3.2%	36.8%	<b>36.6%</b>	-0.2%
<b>Slovak Telekom (ST)<sup>2</sup></b>									
Revenue	105	105	105	104	<b>111</b>	5.7%	415	<b>425</b>	2.4%
Adj. EBITDA	22	53	52	41	<b>50</b>	127.3%	175	<b>196</b>	12.0%
Adj. EBITDA margin	21.0%	50.5%	49.5%	39.4%	<b>45.0%</b>	24.0%	42.2%	<b>46.1%</b>	3.9%
<b>T-Hrvatski Telekom (T-HT)<sup>2</sup></b>									
Revenue	195	184	184	192	<b>188</b>	-3.6%	770	<b>748</b>	-2.9%
Adj. EBITDA	92	87	82	84	<b>73</b>	-20.7%	334	<b>326</b>	-2.4%
Adj. EBITDA margin	47.2%	47.3%	44.6%	43.8%	<b>38.8%</b>	-8.4%	43.4%	<b>43.6%</b>	0.2%
<b>Western Europe<sup>1</sup></b>									
Revenue	71	76	84	89	<b>101</b>	40.3%	240	<b>350</b>	45.8%
Adj. EBITDA	-41	-33	-39	-48	<b>-48</b>	-17.1%	-104	<b>-168</b>	-61.5%
Adj. EBITDA margin	-57.7%	-43.4%	-46.4%	-53.9%	<b>-47.5%</b>	10.2%	-43.3%	<b>-48.0%</b>	-4.7%

<sup>1</sup> Total figures relate to T-Com's consolidated financial statements.

<sup>2</sup> Figures relate to the companies reviewed and unconsolidated financial statements.

<sup>3</sup> From the second quarter of 2005 Telekom Montenegro is fully consolidated via Magyar Telekom.

<sup>4</sup> From February 2006 Orbitel is fully consolidated via Magyar Telekom, historic numbers are not restated.



# International (Eastern Europe only)

## Key financial figures in local currency.

millions	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	y.o.y.%	FY/05	FY/06	y.o.y.%
<b>Magyar Telekom (MT)<sup>1/2</sup> (HUF)</b>									
Revenue	89,398	84,900	89,713	89,375	<b>93,764</b>	4.9%	342,896	<b>357,752</b>	4.3%
Adj. EBITDA	31,328	30,506	31,187	33,632	<b>34,965</b>	11.6%	126,212	<b>130,290</b>	3.2%
Adj. EBITDA margin	35.0%	35.9%	34.8%	37.6%	<b>37.3%</b>	2.3%	36.8%	<b>36.4%</b>	-0.4%
<b>Slovak Telekom (ST)<sup>1</sup> (HRK)</b>									
Revenue	4,057	3,944	3,964	3,920	<b>3,996</b>	-1.5%	16,012	<b>15,824</b>	-1.2%
Adj. EBITDA	846	1,983	1,947	1,587	<b>1,760</b>	108.0%	6,755	<b>7,277</b>	-7.7%
Adj. EBITDA margin	20.9%	50.3%	49.1%	40.5%	<b>44.0%</b>	23.1%	42.2%	<b>46.0%</b>	3.8%
<b>T-Hrvatski Telekom (T-HT)<sup>1/3</sup> (HKK)</b>									
Revenue	1,439	1,350	1,339	1,404	<b>1,382</b>	-4.0%	5,699	<b>5,475</b>	-3.9%
Adj. EBITDA	679	639	592	618	<b>547</b>	-19.4%	2,474	<b>2,396</b>	-3.2%
Adj. EBITDA margin	47.2%	47.3%	44.2%	44.0%	<b>39.6%</b>	-7.6%	43.4%	<b>43.8%</b>	0.4%

<sup>1</sup> Figures relate to the companies reviewed and unconsolidated financial statements.

<sup>2</sup> From the second quarter of 2005 Telekom Montenegro is fully consolidated via Magyar Telekom.

From February 2006 Orbitel is fully consolidated via Magyar Telekom, historic numbers are not restated.

From April 2006 Dataplex is fully consolidated via Magyar Telekom, historic numbers are not restated.

From the third quarter 2006 KFKI-LNX is fully consolidated via Magyar Telekom, historic numbers are not restated.

<sup>3</sup> From the third quarter 2006 iskon d.d. is fully consolidated via T-Hrvatski Telekom, historic numbers are not restated.



# Domestic.<sup>1</sup>

## Revenue split.

millions of €	Q4/05	FY/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/06	y.o.y.%
<b>Domestic (total)</b>	<b>5,820</b>	<b>23,249</b>	<b>5,464</b>	<b>5,445</b>	<b>5,493</b>	<b>5,433</b>	<b>21,835</b>	<b>-6.1%</b>
of which network communications	3,037	<b>12,349</b>	2,885	2,838	2,801	2,716	<b>11,240</b>	-9.0%
thereof narrowband access	1,976	<b>7,882</b>	1,949	1,947	1,984	1,923	<b>7,803</b>	-1.0%
thereof calling revenues	1,061	<b>4,465</b>	934	888	814	788	<b>3,424</b>	-23.3%
of which wholesale services	1,118	<b>4,357</b>	1,028	1,089	1,077	1,108	<b>4,302</b>	-1.3%
of which IP/Internet <sup>2</sup>	744	<b>2,994</b>	740	714	835	711	<b>3,000</b>	0.2%
of which data communications	297	<b>1,226</b>	318	324	307	309	<b>1,258</b>	2.6%
of which value-added services	261	<b>1,069</b>	233	224	227	261	<b>945</b>	-11.6%
of which terminal equipment	124	<b>425</b>	74	82	76	101	<b>333</b>	-21.6%

<sup>1</sup> Following the merger of T-Online International AG into Deutsche Telekom AG, T-Online no longer reports as a single entity but is managed as a successful product brand. For reporting purposes, Broadband/Fixed Network is broken down into its domestic and international segments. Reporting for the Scout24 group is prepared in accordance with its parent company's registered office in Germany.

<sup>2</sup> Including former T-Online domestic revenues.



# Domestic.

## Call minutes and call revenues.<sup>1</sup>

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	y.o.y.%	FY/05	FY/06	y.o.y.%
<b>Minutes (billions)<sup>2</sup></b>									
Total	28.06	27.99	25.65	24.89	<b>26.52</b>	-5.5%	112.78	<b>105.04</b>	-6.9%
City/local	16.29	16.33	14.49	13.78	<b>14.83</b>	-9.0%	65.83	<b>59.42</b>	-9.7%
Long distance	9.20	9.21	8.66	8.57	<b>9.20</b>	0.0%	36.39	<b>35.65</b>	-2.0%
International	0.76	0.75	0.74	0.74	<b>0.78</b>	2.6%	3.08	<b>3.02</b>	-1.9%
Fixed-to-mobile	1.81	1.71	1.76	1.79	<b>1.70</b>	-6.1%	7.49	<b>6.96</b>	-7.1%
<b>Prices (€ per 100 minutes)<sup>2</sup></b>									
Total	3.78	3.34	3.46	3.27	<b>2.97</b>	-21.4%	3.96	<b>3.26</b>	-17.7%
City/local	1.98	1.84	1.70	1.54	<b>1.39</b>	-29.8%	2.12	<b>1.63</b>	-23.6%
Long distance	2.53	2.26	2.11	1.91	<b>1.74</b>	-31.2%	2.72	<b>2.01</b>	-26.1%
International	14.34	13.47	13.65	12.97	<b>12.05</b>	-16.0%	14.45	<b>13.04</b>	-8.0%
Fixed-to-mobile	21.93	18.95	20.28	19.11	<b>19.29</b>	-12.0%	21.82	<b>19.41</b>	-11.0%
<b>Revenue (millions of €)<sup>2</sup></b>									
Total	1,061	934	888	814	<b>788</b>	-25.7%	4,465	<b>3424</b>	-23.3%
City/local	322	301	247	212	<b>206</b>	-36.0%	1,396	<b>966</b>	-30.8%
Long distance	233	208	183	164	<b>160</b>	-31.3%	990	<b>715</b>	-27.8%
International	109	101	101	96	<b>94</b>	-13.8%	445	<b>392</b>	-11.9%
Fixed-to-mobile	397	324	357	342	<b>328</b>	-17.4%	1,634	<b>1351</b>	-17.3%

<sup>1</sup> In the PSTN = Public Switched Telephone Network (T-Com call minutes only, excluding internal use and public telephone call minutes including wholesale services)

<sup>2</sup> The total was calculated on the basis of precise figures and rounded. Percentages calculated on the basis of figures shown.

Price differences per minute vs. Q12006 release are based on different roundings.



# Broadband/ Fixed Network.

## Personnel development <sup>1</sup>.

Year end/quarter end <sup>1</sup>	Q4/05	FY/05	Q1/06	Q2/06	Q3/06	Q4/06	y.o.y.%	FY/06	y.o.y.%
Number of employees (total)	111,267	111,267	110,850	109,667	108,828	103,786	-6.7%	103,786	-6.7%
Domestic <sup>2</sup>	88,518	88,518	87,784	86,821	86,075	82,112	-7.2%	82,112	-7.2%
International	22,749	22,749	23,066	22,846	22,753	21,674	-4.7%	21,674	-4.7%
Eastern Europe	21,769	21,769	22,034	21,755	21,665	20,691	-5.0%	20,691	-5.0%
Western Europe	980	980	1,032	1,091	1,088	983	0.3%	983	0.3%
<b>Average</b>									
<b>Number of employees (total)</b>	<b>112,208</b>	<b>112,872</b>	<b>110,202</b>	<b>110,028</b>	<b>109,114</b>	<b>106,480</b>	<b>-5.1%</b>	<b>108,956</b>	<b>-3.5%</b>
Domestic <sup>2</sup>	88,614	88,578	87,327	87,118	86,368	84,446	-4.7%	86,315	-2.6%
International	23,594	24,294	22,875	22,910	22,746	22,034	-6.6%	22,641	-6.8%
Eastern Europe	22,624	23,442	21,858	21,830	21,651	20,988	-7.2%	21,581	-7.9%
Western Europe	970	852	1,017	1,080	1,095	1,046	7.8%	1,060	24.4%

<sup>1</sup> Number of employees shown at the end of each period.

<sup>2</sup> Due to the transfer of the Telekom Direkt sales unit to T-Com, T-Com's workforce increased by almost 192 employees. Prior-year comparatives have not been adjusted. Figures include Scout-Group.



## Domestic.

### Consumer tariffs BB/F'N including VAT. <sup>1</sup>

Telephone Access		Monthly fee <sup>2</sup>	City <sup>3,4</sup>			Germany <sup>3,4</sup>			Mobil <sup>3</sup>	Internat. <sup>3</sup>
			€	* weekend	€	* weekend	€			
T-Net	Call Plus	15,95	1,5	3,9	1,5	2,9	4,9	2,9	from 20,6	from 12,3
	Call Time	19,95	1,5	3,1	1,5	2,6	4,6	2,6	from 20,6	from 12,3
	XXL	24,94	1,5	2,9	0	2,5	3,9	0	from 15,9	from 4,6
	XXL Freetime	29,94	0	2,9	0	0	3,9	0	from 15,9	from 4,6
	XXL Fulltime	35,90	0	0	0	0	0	0	from 15,9	from 4,6
T-SDN	Call Plus	23,95	1,5	3,9	1,5	2,9	4,9	2,9	from 20,6	from 12,3
	Call Time	27,95	1,5	3,1	1,5	2,6	4,6	2,6	from 20,6	from 12,3
	XXL	32,95	1,5	2,9	0	2,5	3,9	0	from 15,9	from 4,6
	XXL Freetime	37,95	0	2,9	0	0	3,9	0	from 15,9	from 4,6
	XXL Fulltime	43,90	0	0	0	0	0	0	from 15,9	from 4,6
Additional tariffs		Monthly fee <sup>2</sup>	€						Mobil <sup>3</sup>	Internat. <sup>3</sup>
			€	* weekend	€	* weekend	€			
XXL Local		9,95	0	0	0	-	-	-	-	-
Country Select		-	-	-	-	-	-	-	-	from 1,9
Fixed2mobile		-	-	-	-	Minimal charge 1,00 Euro	Minimal charge 4,00 Euro	-	from 12,9	-
Highspeed Access		Monthly fee <sup>2</sup>	Downstream			Upstream				
T-DSL 1000		16,99	up to 1.024 kbit/s			up to 128 kbit/s				
T-DSL 2000		19,99	up to 2.048 kbit/s			up to 192 kbit/s				
T-DSL 6000		24,99	up to 6.016 kbit/s			up to 576 kbit/s				
T-DSL 16000		29,99	from 6.304 to 16.000 kbit/s			from 576 to 1.024 kbit/s				
T-DSL via Satellit basic		19,90	up to 768 kbit/s			up to 64 kbit/s				
Online tariff <sup>4</sup>		Monthly fee <sup>2</sup>	Cent per minute			Cent per MB				
T-Online dsl start <sup>5</sup>		4,95	1,59			-				
T-Online dsl flat		9,95	-			-				
Internet telephony tariff		Monthly fee <sup>2</sup>	To T-Online <sup>3</sup>			City / Germany <sup>3</sup>			mobile <sup>3</sup>	Internat. <sup>3</sup>
			€	* weekend	€	* weekend	€			
T-Online DSL Telefonie		0	0	0	0	2,9	2,9	2,9	from 22,0	from 4,9
T-Online DSL Telefonie flat <sup>6</sup>		9,95	0	0	0	0	0	0	from 22,0	from 4,9

<sup>1</sup> For general conditions and further details of our new tariff system Tarif05 launched on March 1, 2005, please see [www.t-com.de/tarif05](http://www.t-com.de/tarif05).

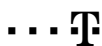
<sup>2</sup> In € including VAT.

<sup>3</sup> Usage prices are stated in Cent/Minute or Cent/MB including VAT.

<sup>4</sup> Calls terminating in the German PSTN of certain other operators carry a surcharge of 0.2 Eurocent/minute.

<sup>5</sup> 30h online time included in basic price

<sup>6</sup> Additional to T-Online dsl flat.



## Broadband/ Fixed Network.

New tariff system - starting on September 18, 2006. <sup>1/2/3/4</sup>

		Calltime	XXL Local	XXL Fulltime	Call & Surf Basic	Call & Surf Comfort	Call & Surf Comfort Plus	T-Home Classic	T-Home Complete Basic	T-Home Complete Plus	
		up to 240 minutes within Germany	including city flat rate	flat rate within Germany	up to 240 minutes within Germany, bandwidth DSL 2 Mbit/s, volume 1000 MB	bandwidth DSL 6 Mbit/s, flat rate Internet usage and flat rate voice usage	Bandwidth DSL 16 Mbit/s, flat rate Internet usage and flat rate voice usage, Security pack, e-Mail	bandwidth DSL 6/16 Mbit/s, flat rate Internet usage and flat rate voice usage, T-Home Classic	bandwidth VDSL 25 Mbit/s, flat rate Internet usage and flat rate voice usage, T-Home Complete Basic	bandwidth VDSL 25 Mbit/s, flat rate Internet usage and flat rate voice usage, T-Home Complete Plus	
		from € 19.95	from € 25.95	from € 35.95	from € 34.95	from € 49.95	from € 59.95	from € 61.26	from € 81.26	from € 91.26	
<b>Cent/Minute</b>											
City	Off peak	0/1.5	0	0	0/1.5	0	0	0	0	0	
	Peak	0/3.1	0	0	0/3.1	0	0	0	0	0	
DL	Off peak	0/2.6	2,6	0	0/2.6	0	0	0	0	0	
	Peak	0/4.6	4	0	0/4.6	0	0	0	0	0	
international							from 4.6				
fixed to mobile		from 20.6	from 15.9	from 15.9	from 20.6	from 15.9	from 15.9	from 17.9			
<b>Calling plans</b>											
CountrySelect		from 1.9 cents/minute, minimal charge € 1 per country per month									
CountryFlat		-	-	€ 3.95 per month	-	€ 3.95 per month	€ 3.95 per month	€ 3.95 per month	€ 3.95 per month	€ 3.95 per month	
fixed to mobile		from 12.9 cents/minute, minimal charge € 4 per month									
Installation service				One off charge € 49.99			0	One off charge € 49.98	0		

————— Single Play —————
————— Double Play —————
————— Triple Play —————

<sup>1</sup> For general conditions and further details of our new tariff system launched on September 18, 2006, please see [www.t-com.de/tarife](http://www.t-com.de/tarife).




<sup>2</sup> All prices in € including VAT.

<sup>3</sup> Usage prices are stated in cents/minute including VAT.

<sup>4</sup> Other fixed line tariffs due to increase of VAT (from 16 to 19 percent at the beginning of 2007).



## Broadband/ Fixed Network - New tariffs system.

	Level I starter package	Level II	Level III premium package
<b>Triple-Play</b> 	<b>T-Home Classic</b> from 60,84 €	<b>T-Home Compl. Basic</b> from 80,84 €	<b>T-Home Complete Plus</b> from 90,84 €
<b>Double-Play</b> 	<b>Call&amp;Surf Basic</b> from 34,95 €	<b>Call&amp;Surf Comfort</b> from 49,95 €	<b>Call&amp;Surf Comfort Plus</b> from 59,95 €
<b>Single-Play</b> 	<b>Calltime new</b> from 19,95 €	<b>XXL Local new</b> from 25,95 €	<b>XXL Fulltime new</b> from 35,95 €

<sup>1</sup> New tariff system launched on September 18, 2006.



# Broadband/ Fixed Network.

	T-Home offers <sup>1</sup>		
	T-Home Classic	T-Home Complete Basic	T-Home Complete Plus
<b>Entertainment</b>			
<b>Included</b>			
Access to Video on demand	•	•	•
Basic TV channels		•	•
TV archive of selected TV channels	•	•	•
Premium TV channels			•
TV archive of premium TV channels			•
TV program guide		•	•
VCR including time shift function		•	•
Printed TV guide			•
<b>Additional options</b>			
T - Home MTV Tune - Inn		•	•
BUNDESLIGA (soccer - first and second league) from PREMIERE powered by T - Com		•	•
T - Home offers in different languages		•	•
PREMIERE offers		•	•
Printed TV guide	•	•	
<b>Voice</b>			
<b>Included</b>			
DSL VoIP	•	•	•
<b>Additional options</b>			
DSL VoIP flat rate	•	•	•
<b>Internet</b>			
<b>Included</b>			
Access bandwidth	up to 6 MBit/s or 16 MBit/s	up to 25 Mbit/s	up to 25 Mbit/s
Internet usage flatrate	•	•	•

<sup>1</sup> T-Home packages started on October 17, 2006.



## Domestic.

### Overview interconnection tariffs (excl. VAT).

Cent/min.	Peak (9:00-18:00), old	Peak (9:00-18:00), new <sup>1</sup>	Off-Peak (18:00-9:00), old	Off-Peak (18:00-9:00), new <sup>1</sup>
<b>Termination/Origination fees</b>				
Local	0.59	0.52	0.40	0.36
Single transit	0.96	0.88	0.64	0.59
Double transit national	1.52	1.36	0.99	0.89
<b>Transit fees of T-Com (0.2)</b>				
Local	0.64	0.55	0.44	0.38
Single transit	0.88	0.81	0.59	0.55
Double transit national	1.16	1.24	0.76	0.82
<b>Local Loop (in €)</b>	<b>Old</b>		<b>New</b>	
* 1-Home packages started on October 17, 2006				
Activation and Termination fee	47.97 - 96.22 <sup>2</sup>		47.10 - 69.78 <sup>3</sup>	
Monthly fee	11.80 <sup>4</sup>		10.65 <sup>5</sup>	
Partially unbundled ("Line Sharing")				
Monthly fee	2.43 <sup>6</sup>		2.31 <sup>7</sup>	

<sup>1</sup> New prices are valid from 01/06/2006 to 30/11/2008.

<sup>2</sup> Depending on complexity - valid to 30/06/2005

<sup>3</sup> Depending on complexity - valid to 30/06/2007.

<sup>4</sup> Twisted pair copper access line valid to 31/03/2005.

<sup>5</sup> Twisted pair copper access line valid to 31/03/2007.

<sup>6</sup> Line Sharing valid to 30/06/2005.

<sup>7</sup> Line Sharing valid to 30/06/2007.







## Notes.

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# Business Customers.

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For further information on services, solutions, customers and divisional management see

[www.t-systems.com](http://www.t-systems.com)

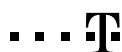


## Business Customers.

### Adjusted for special factors.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenue	3.382	3.011	3.146	3.125	3.339	-1,3%	12.850	12.621	-1,8%
of which: international	489	432	546	529	584	19,4%	1.770	2.092	18,2%
Net revenue	2.351	2.152	2.287	2.219	2.403	2,2%	9.058	9.061	0,0%
EBITDA	325	341	326	311	252	-22,5%	1.586	1.230	-22,4%
EBITDA margin	9,6%	11,3%	10,4%	10,0%	7,5%	-	12,3%	9,7%	-
Depreciation, amortization and impairment losses	-233	-214	-235	-223	-260	-11,6%	-887	-932	-5,1%
Profit (loss) from operations = EBIT	92	127	91	88	-8	-108,7%	699	298	-57,4%
Cash capex	-313	-153	-196	-180	-243	22,4%	-775	-772	0,4%
Cash contribution <sup>1</sup>	13	188	130	131	9	-30,8%	811	458	-43,5%
Order Entry	3.862	2.880	3.886	2.690	4.675	21,1%	13.618	14.131	3,8%

<sup>1</sup> Defined as adj. EBITDA - cash capex



## Business Customers.

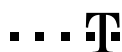
### EBITDA reconciliation.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenue	3.382	3.011	3.146	3.125	3.339	-1,3%	12.850	12.621	-1,8%
Profit (loss) from operations = EBIT (unadj.)	-158	99	37	27	-1.044	-560,8%	409	-881	-315,4%
Depreciation, amortization and impairment losses	-242	-214	-235	-223	-260	-7,4%	-897	-932	-3,9%
= EBITDA	84	313	272	250	-784	<-999,9%	1.305	51	-96,1%
EBITDA margin	2,5%	10,4%	8,6%	8,0%	-23,5%	-	10,2%	0,4%	-
- Special factors affecting EBITDA	241	28	54	61	1.036	329,9%	281	1.179	319,6%
= Adj. EBITDA	325	341	326	311	252	-22,5%	1.586	1.230	-22,4%
Adj. EBITDA margin	9,6%	11,3%	10,4%	10,0%	7,5%	-	12,3%	9,7%	-



## Business Customers. Unadjusted.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenue	3.382	3.011	3.146	3.125	3.339	-1,3%	12.850	12.621	-1,8%
Net revenue	2.351	2.152	2.287	2.219	2.403	2,2%	9.058	9.061	0,0%
EBITDA	84	313	272	250	-784	<-999,9%	1.305	51	-96,1%
EBITDA margin	2,5%	10,4%	8,6%	8,0%	-23,5%	--	10,2%	0,4%	--
Depreciation, amortization and impairment losses	-242	-214	-235	-223	-260	-7,4%	-896	-932	-4,0%
Profit (loss) from operations = EBIT	-158	99	37	27	-1.044	-560,8%	409	-881	-315,4%



## Business Customers. Special factors.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Effect on EBITDA	-241	-28	-54	-61	-1.036	-329,9%	-281	-1.179	-319,6%
of which restructuring provisions (EBITDA)	-236	-25	-45	-62	-1.036	-339,0%	-267	-1.168	-337,5%
of which restructuring provisions (EBIT)	-245	-25	-45	-62	-1.036	-322,9%	-276	-1.168	-323,2%
of which transfer payment Vivento	-5	-3	-9	1		100,0%	-14	-11	21,4%
Effect on profit (loss) from operations = EBIT	-250	-28	-54	-61	-1.036	-314,4%	-290	-1.179	-306,6%



# Business Customers Enterprise Services.

## Summary

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenue	2.205	1.944	2.057	2.054	2.230	1,1%	8.370	8.285	-1,0%
Adj. EBITDA	283	307	308	308	265	-6,4%	1.331	1.188	-10,7%
Adj. EBITDA margin	12,9%	15,8%	15,0%	15,0%	11,9%	-	15,9%	14,3%	-
Capex <sup>1</sup>	264	281	119	150	203	-23,1%	675	753	11,6%
Cash contribution <sup>2</sup>	19	26	189	158	62	226,3%	656	435	-33,7%
Headcount (end of period)	36.215	41.518	41.838	41.879	41.321	14,1%	36.215	41.321	14,1%
Headcount (average number)	36.109	36.170	41.770	41.902	41.551	15,1%	35.794	40.348	12,7%

<sup>1</sup> Booked capex

<sup>2</sup> Defined as adj. EBITDA - booked capex



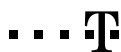
## Computing & Desktop Services.

Financial (millions of €)	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenue	1.226	1.078	1.142	1.125	1.209	-1,4%	4.685	4.554	-2,8%
Adj. EBITDA	241	241	283	254	211	-12,4%	1.130	989	-12,5%
Adj. EBITDA margin	19,7%	22,4%	24,8%	22,6%	17,5%	-	24,1%	21,7%	-
Capex <sup>1</sup>	229	202	106	134	155	-32,3%	592	597	0,8%
Cash contribution <sup>2</sup>	12	39	177	120	56	366,7%	538	392	-27,1%
Headcount (end of period)	21.419	23.564	23.208	23.126	22.774	6,3%	21.419	22.774	6,3%
Value driver	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06		FY/05	FY/06	
Desktop under service ('000)	1.346	1.364	1.359	1.357	1.360	1,1%	1.346	1.360	1,1%
Service share <sup>3</sup>	67,1%	63,5%	65,7%	64,3%	60,3%	-	64,3%	63,3%	-
MIPS capacity (number)	123.386	127.457	127.246	125.927	136.375	10,5%	123.386	136.375	10,5%

<sup>1</sup> Booked capex

<sup>2</sup> Defined as adj. EBITDA - booked capex

<sup>3</sup> Germany only.



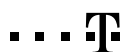
## Systems Integration.

Financial (millions of €)	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenue	417	388	432	452	511	22,5%	1.600	1.783	11,4%
Adj. EBITDA	21	44	2	33	37	76,2%	124	117	-5,6%
Adj. EBITDA margin	5,0%	11,3%	0,5%	7,3%	7,2%	-	7,7%	6,6%	-
Capex <sup>1</sup>	13	69	4	5	33	153,8%	44	111	152,3%
Cash contribution <sup>2</sup>	8	-25	-2	28	4	-50,0%	80	6	-92,5%
Headcount (end of period)	13.918	17.021	17.727	17.845	17.643	26,8%	13.918	17.643	26,8%
<b>Value driver<sup>3</sup></b>	<b>Q4/05</b>	<b>Q1/06</b>	<b>Q2/06</b>	<b>Q3/06</b>	<b>Q4/06</b>		<b>FY/05</b>	<b>FY/06</b>	
Utilization rate	81,5%	79,8%	79,8%	79,9%	81,5%	-	79,1%	80,4%	-
Charge-out-rate (€)	93	98	96	99	98	5,4%	98	98	0,0%

1 Booked capex

2 Defined as adj. EBITDA - booked capex

3 national without changes in the composition of the group

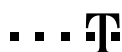


## Telecommunications.

Financial (millions of €)	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenue	562	478	483	477	510	-9,3%	2.085	1.948	-6,6%
Adj. EBITDA	22	22	23	21	17	-22,7%	78	82	5,1%
Adj. EBITDA margin	4,0%	4,6%	4,8%	4,4%	3,3%	-	3,7%	4,2%	-
Capex <sup>1</sup>	22	9	10	11	15	-31,8%	39	45	15,4%
Cash contribution <sup>2</sup>	0	13	13	10	2	-	39	37	-5,1%
Headcount (end of period)	878	933	903	908	904	3,0%	878	904	3,0%

1 Booked capex

2 Defined as adj. EBITDA - booked capex



# Business Customers Business Services.

## Summary

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Total revenue	1.178	1.067	1.089	1.071	1.109	-5,9%	4.480	4.336	-3,2%
Adj. EBITDA	42	34	18	3	-13	-131,0%	255	42	-83,5%
Adj. EBITDA margin	3,5%	3,2%	1,7%	0,3%	-1,2%	-	5,7%	1,0%	-
Capex <sup>1</sup>	58	34	52	42	64	10,3%	185	191	3,2%
Cash contribution <sup>2</sup>	-16	0	-34	-39	-77	-381,3%	70	-149	-312,9%
Headcount (end of period)	15.826	15.144	15.294	15.366	15.076	-4,7%	15.826	15.076	-4,7%
Headcount (average number)	15.928	15.568	15.239	15.305	15.243	-4,3%	15.950	15.339	-3,8%

Value driver	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY/05	FY/06	% y.o.y.
Voice revenue	453	430	418	404	415	-8,4%	1.848	1.666	-9,8%
Data revenue (legacy/IP)	611	564	607	630	674	10,3%	2.346	2.475	5,5%
IT revenue <sup>3</sup>	127	135	173	130	184	44,9%	405	622	53,6%
Material ratio	74,4%	68,0%	74,3%	72,8%	72,9%	-	71,5%	72,0%	-

1 Booked capex

2 Defined as adj. EBITDA - booked capex

3 The definition of IT revenue was broadened due to the extension of the IT strategy as part of "Focus on Growth" program. Prior period comparatives have been adjusted accordingly.



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## Notes.

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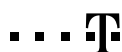
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# Notes.

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## Group Headquarters & Shared Services.

### Adjusted for special factors.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY05	FY06	% y.o.y.
Total revenue	902	871	894	942	967	7,2%	3.505	3.674	4,8%
Net revenue	84	78	81	86	98	16,7%	284	343	20,8%
EBITDA	-102	87	-82	-126	-282	n/a	-335	-403	-20,3%
of which Viento	-145	-178	-159	-149	-162	-11,7%	-642	-648	-0,9%
EBITDA margin (in %)	-11,3	10,0	-9,2	-13,4	-29,2		-9,6	-11,0	
Depreciation, amortization and impairment losses	-319	-174	-193	-323	-242	24,1%	-928	-932	-0,4%
Profit (loss) from operations = EBIT	-421	-87	-275	-449	-524	-24,5%	-1.263	-1.335	-5,7%
Cash capex	159	114	103	147	119	-25,2%	456	483	5,9%



## Group Headquarters & Shared Services.

### EBITDA reconciliation.

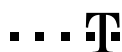
millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	FY/05	FY06
Total revenue	902	871	894	942	967	3.505	3.674
Profit (loss) from operations = EBIT	1	-94	-271	-565	-1.113	-840	-2.043
- Depreciation, amortization and impairment losses	-319	-174	-193	-323	-242	-928	-932
= EBITDA	320	80	-78	-242	-871	88	-1.111
EBITDA margin (in %)	35,5	9,2	-8,7	-25,7	-90,1	2,5	-30,2
- Special factors affecting EBITDA	422	-7	4	-116	-589	423	-708
= Adj. EBITDA	-102	87	-82	-126	-282	-335	-403
Adj. EBITDA margin (in %)	-11,3	10,0	-9,2	-13,4	-29,2	-9,6	-11,0





## Group Headquarters & Shared Services. Unadjusted.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	% y.o.y.	FY05	FY06	% y.o.y.
Total revenue	902	871	894	942	967	7,2%	3.505	3.674	4,8%
Net revenue	84	78	81	86	98	16,7%	284	343	20,8%
EBITDA	320	80	-78	-242	-871	n/a	88	-1.111	n/a
of which: Vivento	-303	-180	-149	-157	-236	22,1%	-818	-722	11,7%
EBITDA margin (in %)	35,5	9,2	-8,7	-25,7	-90,1		2,5	-30,2	
Depreciation, amortization and impairment losses	-319	-174	-193	-323	-242	24,1%	-928	-932	-0,4%
Profit (loss) from operations = EBIT	1	-94	-271	-565	-1.113	n/a	-840	-2.043	143,2%



## Group Headquarters & Shared Services. Special factors.

millions of €	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	FY05	FY06
Effect on EBITDA	422	-7	4	-116	-589	423	-708
of which: transfer payments to Vivento	-1	4	14	0	5	18	23
of which: gain from the reversal of provisions due to the restructuring of the Civil Service Health Insurance Fund (Postbeamtenkrankenkasse)	783	0		0	0	783	0
Provisions for staff reduction, severance payments and others	-360	-11	-10	-116	-594	-378	-731
Effects on profit (loss) from operations = EBIT	422	-7	4	-116	-589	423	-708



# Vivento.

## Results of efficient processes.

End of period <sup>1</sup>	31/12/05	31/03/06	30/06/06	30/09/06	31/12/06
Transfers to Vivento (cumulative)	34.200	34.500	35.600	36.200	36.800
Left Vivento (cumulative)	18.900	20.000	20.800	21.500	23.300 <sup>2</sup>
Employees in Vivento	15.300	14.500	14.800	14.800	13.500
Business lines	7.200	7.200	7.600	8.000	7.200
Temporary staff, projects	4.700	4.000	3.900	4.100	4.000
Training	250	200	100	100	100
Management	700	700	700	700	700
Remaining Vivento employees	2.450	2.400	2.500	1.900	1.500

<sup>1</sup> Rounded figures; including Vivento management

<sup>2</sup> Of which approx. 13,500 employees have left the Deutsche Telekom Group since 2002

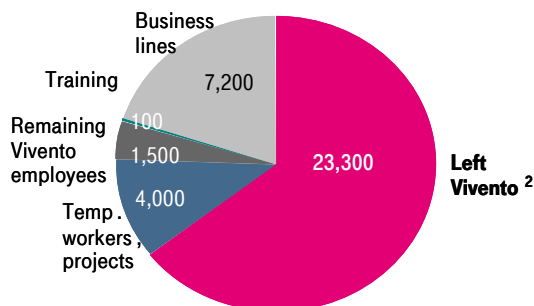


# Vivento.

## Focus on efficiency.

### Vivento as of December 31, 2006 <sup>1</sup>

Transfers to Vivento : 36,800



Employees in Vivento : 13,500 <sup>3</sup>

- Ongoing **development** of business models and employment opportunities
- Approx. **4,400 left** Vivento in 2006 - about **71% external**
- Approx. **13,500** employees were routed through Vivento since 2002 and permanently placed **outside DT Group**.
- **Deconsolidation** of 5 call centers in December, 2006: approx. **600 VCS** employees.

<sup>1</sup> Rounded figures; including Vivento management

<sup>2</sup> Of which approx. 13,500 employees have left the Deutsche Telekom Group since 2002.

<sup>3</sup> Including approx. 700 FTE Vivento management.



# Glossary and Disclaimer.

In addition to financial information presented in accordance with IFRS, this presentation contains non-GAAP financial measures,

such as ...	which is defined as ...
EBIT	Abbreviation for EARNINGS BEFORE INTEREST AND TAXES. EBIT is equivalent to the P&L-line "Operating Results".
Adj. EBIT	EBIT adjusted for special influences.
EBT	Abbreviation for EARNINGS BEFORE TAXES. EBT is equivalent to the P&L-line "Income before taxes".
Adj. EBT	EBT adjusted for special influences.
EBITDA	Abbreviation for EARNINGS BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION. EBITDA is equivalent to EBIT minus Depreciation and Amortisation. Depreciation and Amortisation is not a line in the P&L but provided as "Other disclosure".
Adj. EBITDA	EBITDA adjusted for special influences.
Adj. Net income/loss	Net income/loss adjusted for special influences.
Special influences	Special influences impair the comparability of the results with previous periods. Details on the special influences are given for the group and each business unit.
Cash capex	Amount of payouts for tangible and intangible assets excluding goodwill.
Cash contribution	EBITDA minus capex.
Free cash flow	Net cash provided by operating activities minus capex.
Gross debt	Gross debt is the basis for total net interest expense incurred and contains debt in accordance with the consolidated balance sheet, liabilities to non-banks from loan notes, cash collateral received for positive fair values from derivatives, and necessary settlement amounts for interest rate and cross currency swaps for loans taken out in foreign currencies.
Net debt	Gross debt minus liquid assets, minus investments in noncurrent securities and in marketable securities, minus discounts on loans minus cash collateral paid for negative fair values from derivatives and necessary settlement amounts for interest rate and cross currency swaps for loans taken out in foreign currencies.
ARPU	Abbreviation for AVERAGE REVENUE PER USER. Calculation: Service fee, as well as voice, non voice, roaming and visitor revenues, divided by the average number of customers in the period. Visitor revenues are allocated exclusively to contract customers. Activation charges, virtual network operator revenues and other operating revenue are not included.
SAC	Abbreviation for SUBSCRIBER ACQUISITION COSTS. Calculation: Customer acquisition costs divided by the number of gross customers added during the respective period.
CPGA	Abbreviation for COST PER GROSS ADD. Calculation: customer acquisition costs plus the subsidy loss on customer acquisition related to equipment sales, divided by the number of gross customers added during the respective period.
CCPU	Abbreviation for CASH COST PER USER. Calculation: including all network and general and administrative costs divided by the average number of customers during the respective period.

The figures in this presentation are unaudited. These and the other non-GAAP financial measures used by Deutsche Telekom are derived from our IFRS financial information but do not comply with IFRS and should not be viewed as a substitute for our IFRS figures. Any figure that has been adjusted for special influences or that reflects an adjustment for special influences is a non-GAAP financial measure. Our non-GAAP financial measures may not be comparable to non-GAAP financial measures used by other companies. To help interpret our major non-GAAP financial measures, please refer to the information contained in these materials and the chapter "Reconciliation to pro forma figures" in our annual and interim reports or the reconciliation to pro forma figures posted on Deutsche Telekom's Investor relations webpages ([www.deutschetelekom.com/investor-relations](http://www.deutschetelekom.com/investor-relations)).

