

Q1 2007 Conference call.
Deutsche Telekom.
May 10, 2007.

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Q1/2007. Highlights.

René Obermann

Q1 2007 Highlights.

- Group revenue up 4.1% to €15.5 billion
- Strong international revenue growth with 15.5% – international adj. EBITDA growth at 17.5%
- Adj. group EBITDA down 5.8% to €4.7 billion
- Reported net income down 57.9% to €0.5 billion (adj. net income down 42.2% to €0.6 billion)

- Cost reduction:
 - Measures for €1.1 billion of €2 billion target for 2007 already put in place
 - €0.4 billion of savings executed in Q1
- Personnel: 3,200 headcount reduction (before new hires) in Germany in Q1
- Asset disposal program already underway: €0.8 billion achieved as of today

Management update: Focus, fix and grow.

Improve competitiveness
in Germany

Grow abroad
with mobile

Mobilize
internet and
Web 2.0 trend

Build the ICT
business

With a partner

Q1 achievements:

- Domestic BBN:
 - 42% retail market share of broadband growth
 - Strong growth of new bundled products: +2.5 million to 5.7 million
- T-Mobile Germany: 251k contract net adds
- 43 new T-Punkt shops opened

Q1 challenges:

- 588k narrowband line losses
- -19.2% adj. EBITDA decline in domestic BBN

Management update: Focus, fix and grow.

Improve competitiveness
in Germany
(and CEE)

**Grow abroad
with mobile**

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Q1 achievements:

- 21.1% yoy international service revenue growth
- Strong contract net adds:
 - 726k US
 - 106k UK
 - 444k ROW

Management update: Focus, fix and grow.

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Q1 achievements:

- New attractive mobile data tariffs launched at CeBIT
- 2.2 million web'n'walk customers in Europe – net adds of 206k
- Western European non-voice revenues (incl. CZ): €674 million, up 13% yoy
- US data ARPU at \$7.50, up 34% yoy – total data revenues of \$570 million

Management update: Focus, fix and grow.

Improve competitiveness
in Germany
(and CEE)

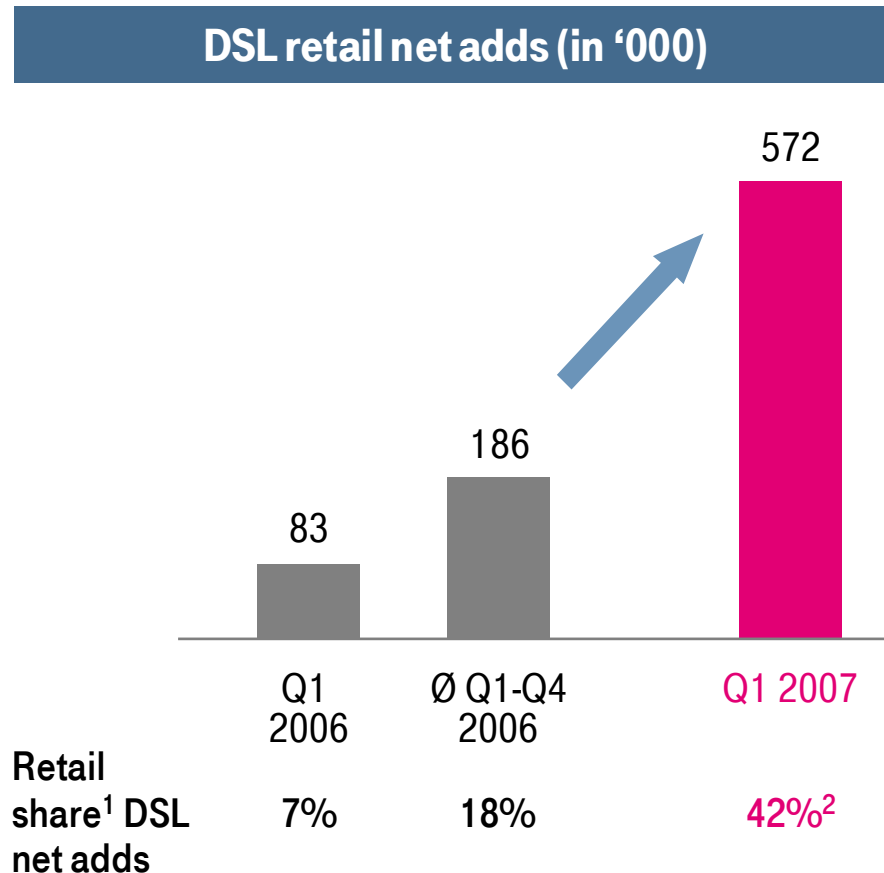
Grow abroad
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**Build the ICT
business**
With a partner

- **Process underway:**
 - Phase 1: information memorandum prepared
 - Phase 2: shortlist of partners drawn up

BBFN: Successful DSL push.

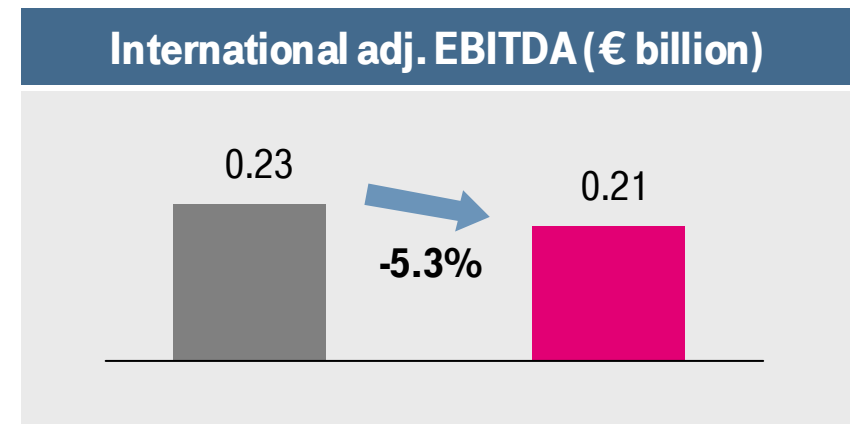
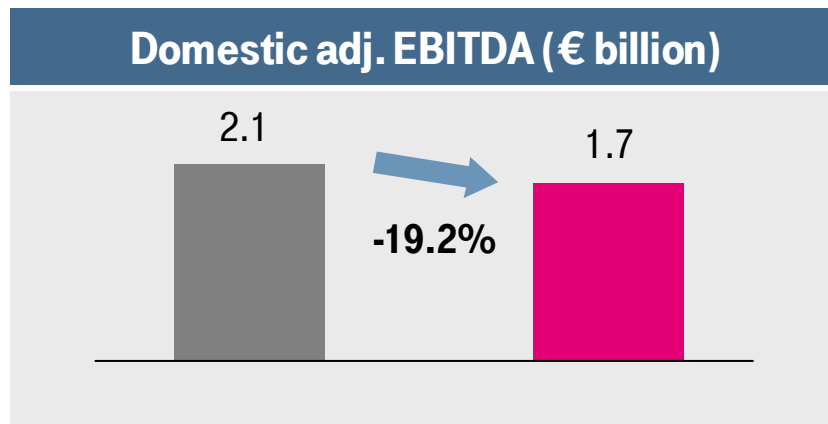
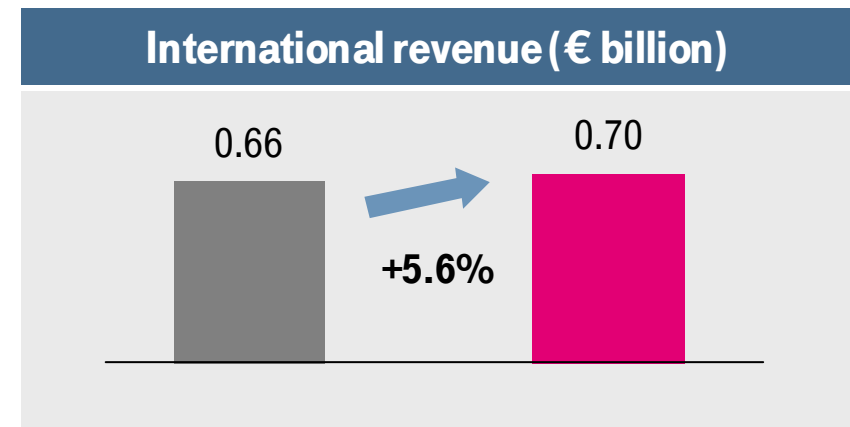
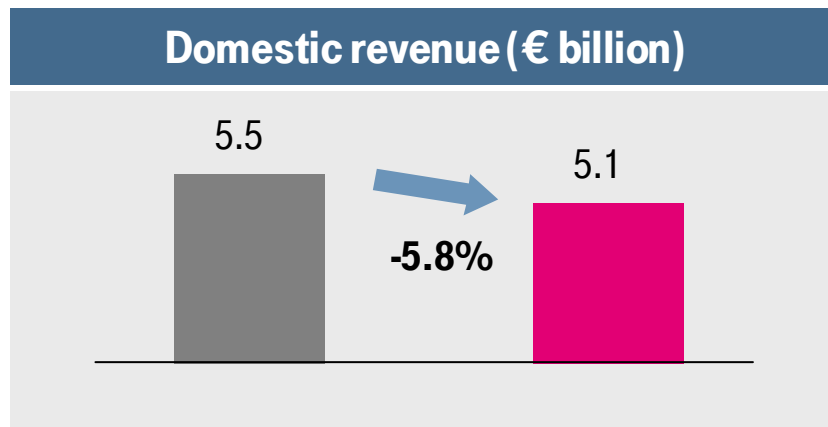


¹ Based on broadband subscribers from retail, resale, cable and via ULL.

² Estimate.

- Development in Q1/07
 - T-Com and resale: 785,000 DSL net adds
 - T-Com: 572,000 DSL retail net adds
➔ best quarter ever!
- Broadband market in Germany has shown strongest growth ever in Q1 2007
- Strong growth of new bundled products: +2.5 million in Q1 to 5.7 million

BBFN: DSL invest impacts domestic EBITDA.

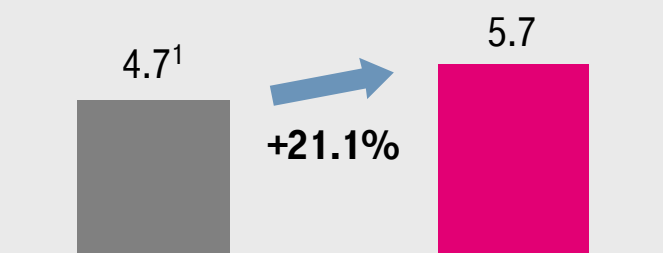


■ Q1 2006

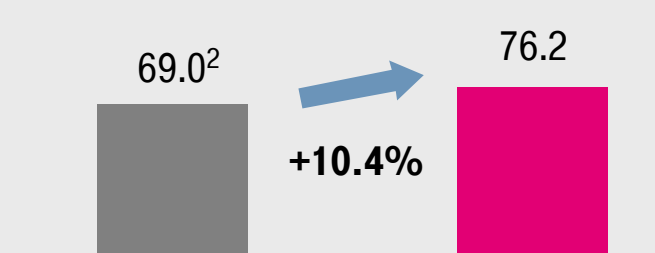
■ Q1 2007

Mobile: Strong international growth.

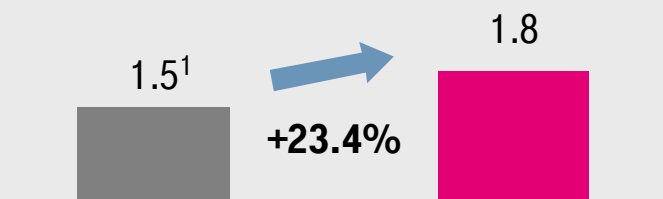
International service revenues (€ billion)



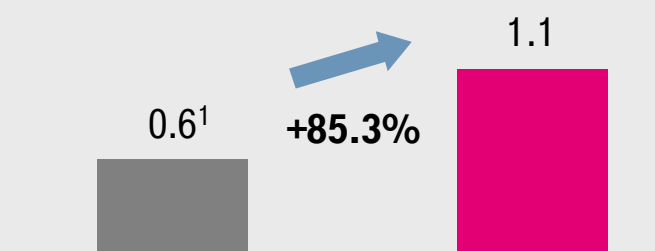
International customers (million)



International adj. EBITDA (€ billion)



International cash contribution³ (€ billion)



■ Q1 2006

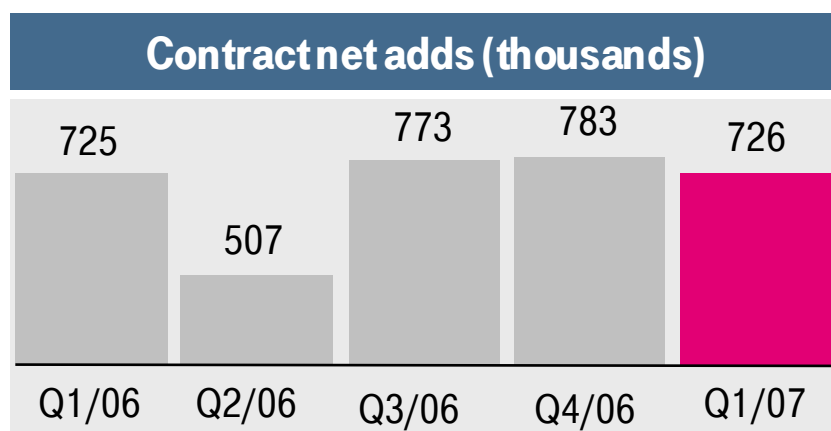
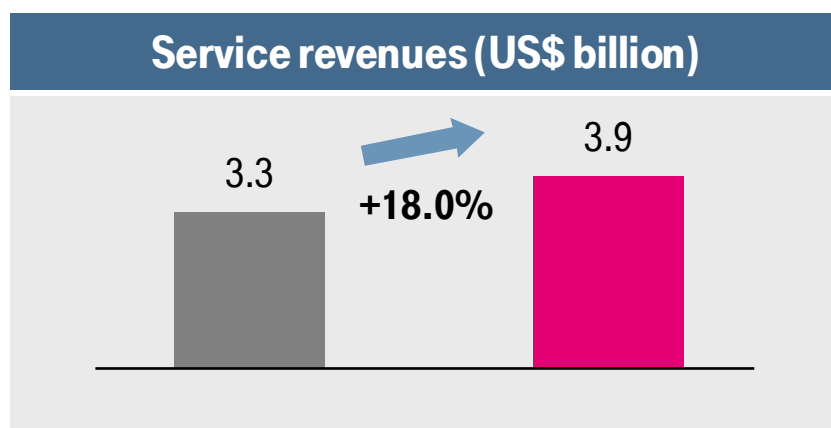
■ Q1 2007

1 Excluding PTC and tele.ring.

2 Including PTC and tele.ring.

3 Adj. EBITDA – cash capex.

T-Mobile USA: Maintaining excellent momentum.

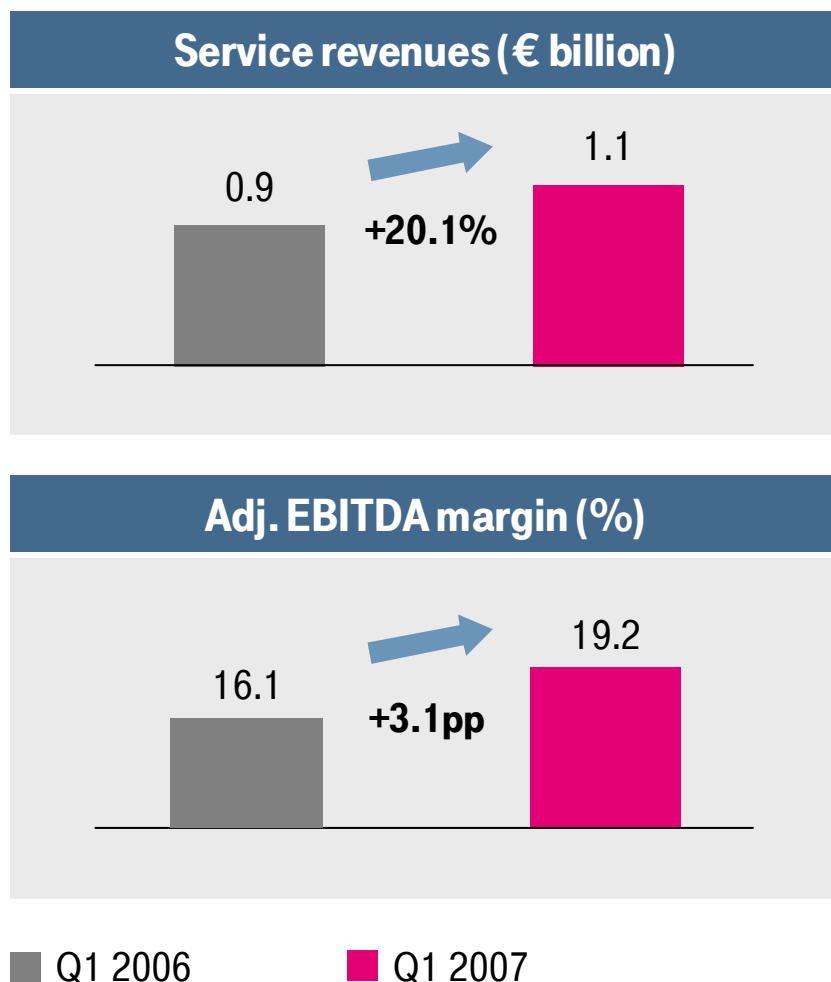


■ Q1 2006

■ Q1 2007

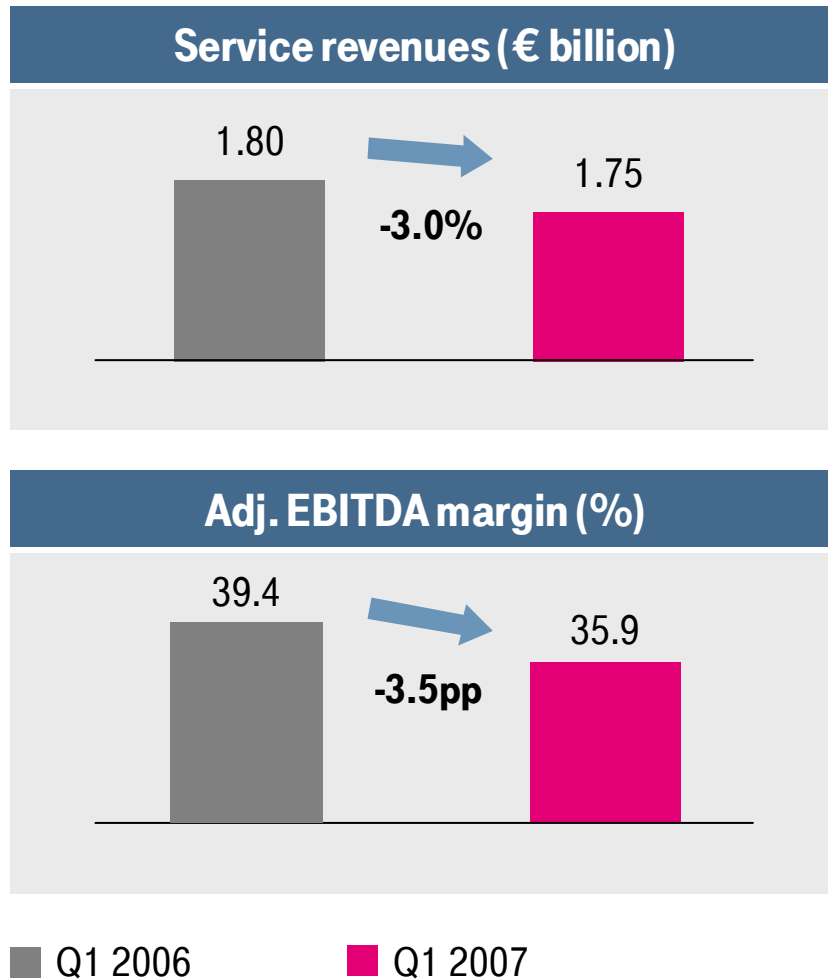
- Total revenue (US\$) up 12.7%
- Adj. EBITDA: \$1.226 billion, up 11.2%
- Strong ARPU:
 - Blended: \$51, up from \$50
 - Contract: \$57, up from \$54
 - Non-voice: \$7.50, up 34% yoy
- Contract churn at 1.9% (from 2.1%)
- 980k net adds – 74% contract (726k)

T-Mobile UK: Service revenues up 20%.



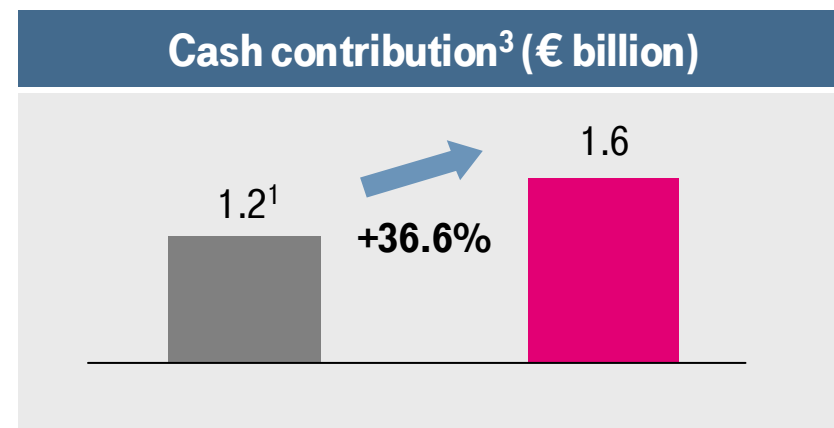
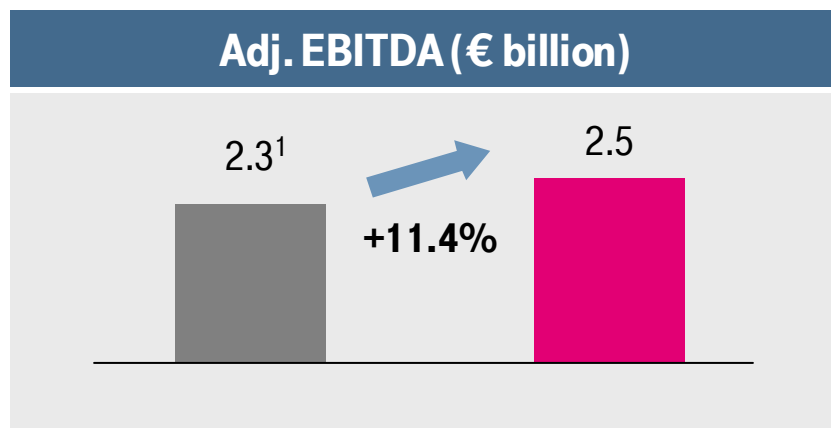
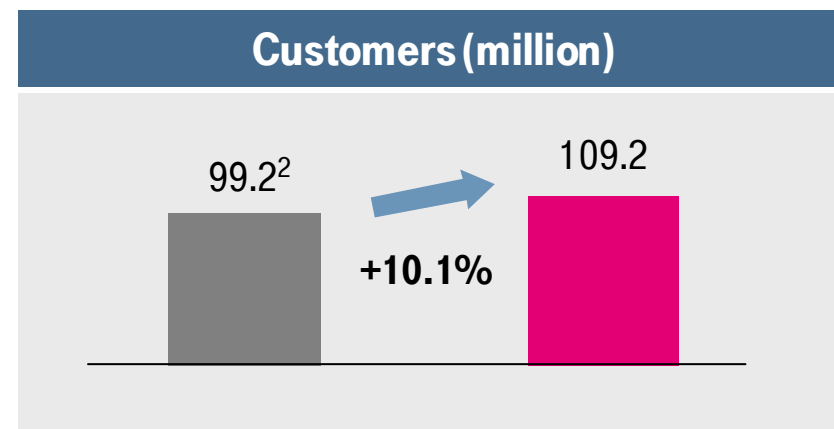
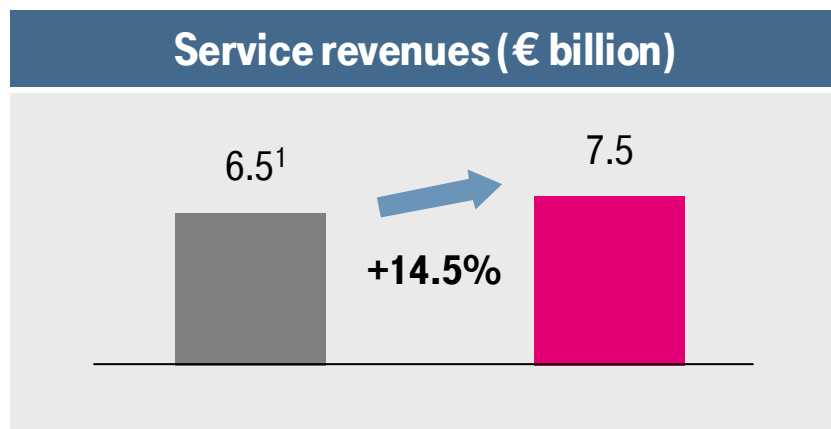
- Total revenue up 12.9%
- Strong ARPU:
 - Blended: €30, up from €26
 - Contract: €66, up from €63
- Adj. EBITDA: €224 million, up 34.9%
- Contract churn at 1.9% (from 2.2%)
- Strong contract net adds: 106k

T-Mobile Germany: Margin pressure from higher market invest.



- Strong contract net adds: 251k
- Contract MOU up more than 11% yoy
- Service revenues:
-3.0% yoy Q1/07 vs. -7.8% yoy Q4/06
- Increased market invest due to:
 - Higher total SAC
 - Higher total SRC
 - Higher sales-related direct costs

Mobile summary: Double-digit growth.



■ Q1 2006

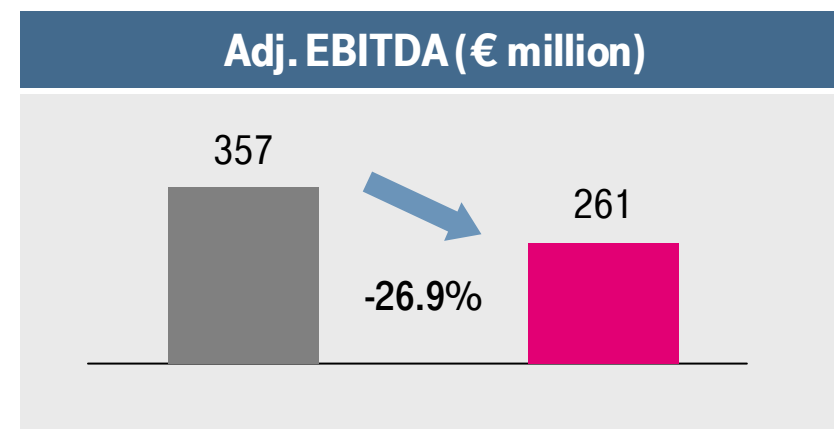
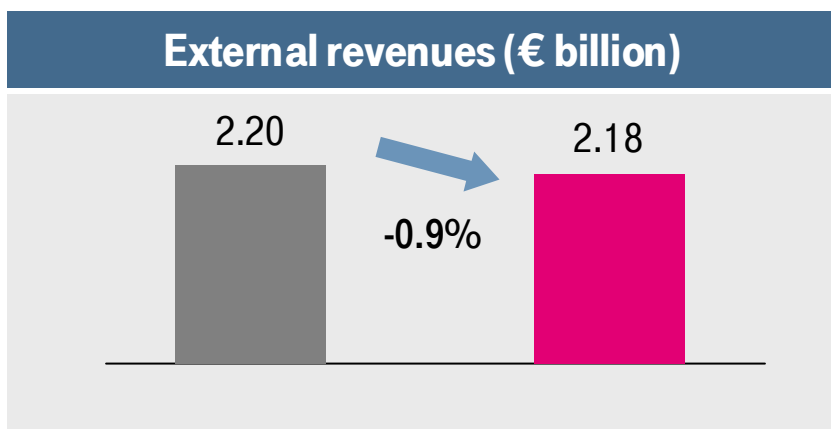
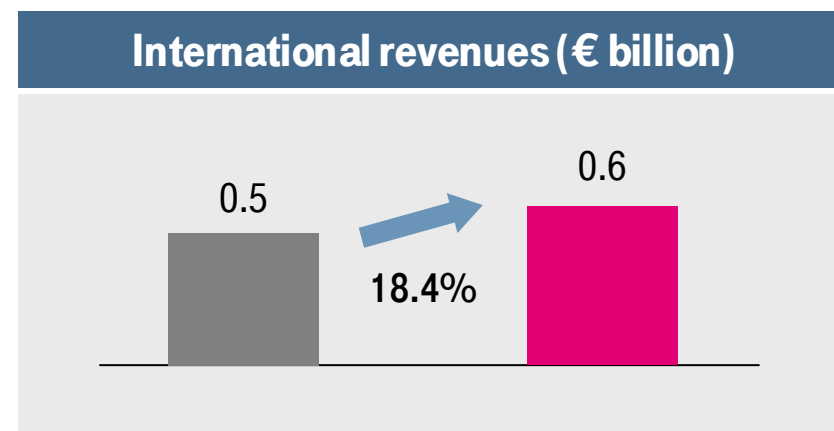
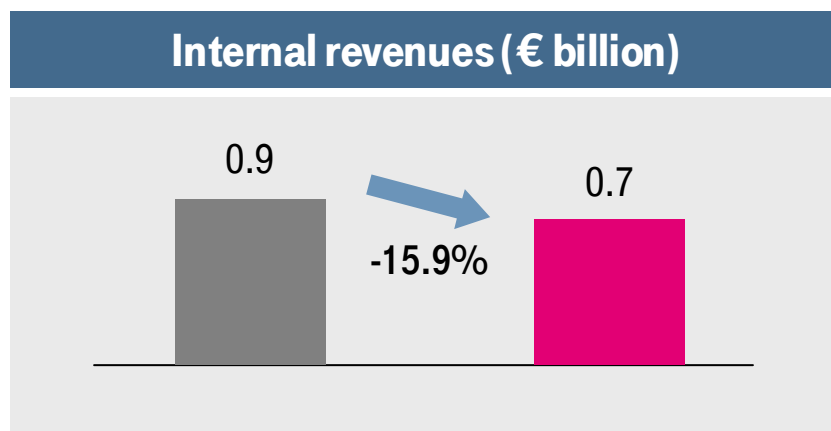
■ Q1 2007

1 Excluding PTC and tele.ring.

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Business Customers: International revenue growth.



■ Q1 2006

■ Q1 2007

Asset-disposal program.

- **DFMG**
- **US Towers**
- **Club Internet** ✓
- **Ya.com**
- **Media & Broadcast**
- **DeTelmobilien**
- **Sireo** (remaining stake) ✓
- **Real estate** ✓

- Progress asset-disposal program:
 - €0.3 billion cash-in from sale of real estate in Q1, further cash-in in Q2
 - Remaining Sireo stake to be sold subject to competition authorities
 - Club Internet sale concluded
 - €0.8 billion total to date

Personnel.

- 3,200 domestic headcount reduction¹ in Q1 (15,300 employees since start)
 - Of which 2,500 early and partial retirement and severance programs
 - Of which 700 turnover and regular retirement
- 1,300 new hires in service and sales
- 1,700 net domestic headcount reduction in Q1 since YE 2006
- Additional job reductions in the pipeline as of end of April 2007:
 - Approx. 1,500 sale of Vivotto call center locations (Q2 2007)
 - Approx. 2,600 additional contracts for early and partial retirement and severance programs signed

¹ Before new hires.

2007 Guidance: We reconfirm our guidance.

- Moderate revenue growth
- Adj. group EBITDA: around €19 billion
- Free cash flow: around €6 billion (incl. real estate sales)

Q1/2007. Financials.

Dr. Karl-Gerhard Eick

Q1 2007 – Free cash flow impacted by restructuring payments.

€ billion	Q1/07	Q1/06
Cash Flow	4.4	4.8
Change in working capital and accruals	- 2.1	- 1.3
<i>Of which restructuring payments</i>	<i>- 0.7</i>	<i>0.0</i>
Taxes and dividends	0.2	- 0.2
Cash generated from operations	2.5	3.3
Net interest payment	- 0.5	- 0.5
Net cash provided by operating activities	2.1	2.8
Investments in PP&E and intangible assets	- 2.0	- 2.0
Proceeds from real estate sales	0.3	0.3
Proceeds from miscellaneous asset disposals	0.1	0.0
Free cash flow	0.4	1.0
Free cash flow adjusted ¹	0.5	1.0

1 Excl. Centrica.
Rounded figures.

Q1 2007 – Net income impacted by higher D&A & net fin. exp.

€ billion	Q1/07	Q1/06	Adj. Q1/07	Adj. Q1/06
EBITDA	4.54	4.89	4.68	4.97
Depreciation and amortization	- 2.75	- 2.57	- 2.75	- 2.56
Net financial expense	- 0.75	- 0.55	- 0.73	- 0.75
- of which net interest expense	- 0.66	- 0.66	- 0.66	- 0.66
EBT	1.05	1.77	1.20	1.66
Income taxes	- 0.47	- 0.57	- 0.52	- 0.58
Earnings after taxes	0.58	1.20	0.68	1.08
Minorities	- 0.12	- 0.11	- 0.12	- 0.11
Net income	0.46	1.09	0.56	0.97

Rounded figures.

Q1 2007 – Further improvement in balance sheet ratios.

€ billion	31.03.2007	31.12.2006
Balance sheet total	129.4	130.2
Shareholders' equity	50.0	49.7
Net debt	39.1	39.6
Net debt/adj. EBITDA	n/a	2.04x
Gearing	0.78x	0.80x
Equity ratio ¹	36.2%	35.8%

¹ Excl. dividend payout.